

ACTIVITY 1:

Complete the following business scenarios using the correct form of the verbs in parentheses in the third conditional.

- 1) If the company _____ (invest) more in research and development, they _____ more innovative products.

- 2) If the sales team _____ (receive) better training, they _____ (close) more deals.

- 3) We _____ (reach) a wider audience if we (not cut) our marketing budget.

- 4) If the CEO _____ (listen) to the employees' concerns, the strike _____ (not happen).

- 5) They _____ (attract) top talent if they (offer) a competitive salary.

- 6) If the project manager _____ (plan) the project more carefully, it _____ (finish) on time.



ACTIVITY 2:

Read the short business case studies below and choose the best option to complete the sentence in the Third Conditional.

CASE STUDY 1

"Acme Corporation decided to launch a new product without conducting thorough market research. The product launch was a failure."

If Acme Corporation _____ thorough market research, the product launch _____ a failure.

CASE STUDY 2

"Beta Industries lost a major client because they failed to meet the client's deadlines."

They _____ the client if Beta Industries _____ the deadlines.

CASE STUDY 3

"Gamma Inc. invested heavily in a new technology that ultimately became obsolete."

If Gamma Inc. _____ in the obsolete technology, they _____ their investment.

