

Vocabulary Focus

Directions: Match the words that are synonymous. Write the answers (a, b, c...) in the blanks. Practice pronouncing the words.

Column A	Column B
1. ____ appliance	a. building
2. ____ construction	b. buy
3. ____ consumer	c. buyer
4. ____ dealer	d. clothing
5. ____ Seller	e. instrument
6. ____ garment	f. merchandiser
7. ____ manufacturer	g. producer
8. ____ provider	h. supplier
9. ____ purchase	i. transport
10. ____ vehicle	j. distributor

Activity 1: Read the help wanted ad and answer the questions.

Valeo Compressor (Thailand)

We are the world's top automotive supplier. We would like to invite experienced and dynamic individuals to be a part of our Thailand operation and join us in the following position:

Maintenance Supervisor

Responsibilities :

- Assign and control working of engineer staff.
- Prepare maintenance plans.
- Decrease costs in maintenance.

Qualifications :

- Bachelor's Degree in Electronics or related fields.
- At least 3-year experiences in preventive maintenance.
- Team building and leader skills.
- Ability to communicate in English and Japanese.
- Computer Literate.

Interested applicants are invited to apply in person or send an application with a full résumé and a recent photo to:

Valeo Compressor (Thailand)
54 Moo 4, T. Piuak Deang
Piuak Deang, Rayong 21140

1. Who advertised for the job?
2. What does the employer do?
3. What kinds of candidates does the employer need?
4. What position advertised for or What position was advertised for?
5. What does a maintenance supervisor do?
6. What educational background is required?
7. Are experiences required for the job?
8. What is the right candidate able to do?
9. How can interested people apply for the job?
10. What are needed for the job application?

Source : adapted from <http://th.jobsdb.com>

1. _____ cement manufacturer and distributor
2. _____ direct seller of beauty products
3. _____ distributor of imaging products
4. _____ exporter of electric home appliances
5. _____ importer and seller of industrial products
6. _____ internet service provider
7. _____ manufacturer of car air-conditioners
8. _____ manufacturer of motorcycles
9. _____ operator of a shopping mall
10. _____ retailer of health and consumer products
11. _____ satellite operator
12. _____ supplier of consumer goods

used twice.

distributor
producer

exporter
provider

manufacturer
retailer

1. **BRIDGESTONE** is the _____ of tires and rubber products.
2.  is the manufacturer and _____ of vehicles.
3. **CONVERSE** is the _____ of footwear and apparel products.
4.  is the _____ of health and beauty products.
5.  is the manufacturer and _____ of decorative paint products.
6.  is the food _____
7.  is the logistics _____
8. **SHERA** is the _____ of cement boards and concrete roof tiles.

accommodation

alcoholic

automobiles

consumer

education

financial

lenses

nutritional

paint

petroleum

printing

toothpaste

1. Caltex sells _____ products.
2. Colgate markets _____, toothbrushes, and mouthwash.
3. Dumex distributes infant and child _____ products.
4. Epson manufactures _____ products.
5. Hoya manufactures _____ and optical products.
6. Jotun distributes _____ products.
7. Krungsri Group provides _____ and banking services.
8. Mitsubishi Motors manufactures and exports _____
9. Singha distributes _____ beverages.
10. The Continental Hotel provides _____ services.
11. The Mall sells _____ products.
12. The Regent School's Pattaya provides _____ services.

Activity 8: Read the employer's profile and answer the questions.



Industry	Internet Computer software Telecoms equipment
Founded	Menlo Park, California (September 4, 1998)
Founder(s)	Larry Page and Sergey Brin
Headquarters	Googleplex, Mountain View, California, the United States
Key person	Eric Schmidt Executive Chairman
Revenue	US\$ 50.17 billion (2012)
Employees	5,388 (2012)

1. Can you tell me what industry Google is in?

2. Do you know where Google was founded?

3. Could you tell me when Google was founded?

4. Do you happen to know who the founders are?

5. Would you mind telling me how many employees there are in Google in 2012?

- » air transportation services
- » animal foods
- » automobiles
- » beverages
- » financial services
- » household products
- » IT products
- » medical services
- » paint products
- » petroleum products
- » telecommunication services
- » tires and rubbers

Activity 7: Ask and answer a question about each company using the structures

Explore it!

Directions: Search for profiles of four employers you dream to work with or located in your city. Complete the tables. Choose one employer and present the information in your class.

Company 1

Company Name			
Industry			
Founder		Founded Year	
Headquarters			
Products/Services		No. of Employees	

Company 2

Company Name			
Industry			
Founder		Founded Year	
Headquarters			
Products/Services		No. of Employees	