

## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



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3.



4.





5.



6.



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## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

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|--|--|
| 7. Mark your answer on your answer sheet.  | 20. Mark your answer on your answer sheet. |
| 8. Mark your answer on your answer sheet.  | 21. Mark your answer on your answer sheet. |
| 9. Mark your answer on your answer sheet.  | 22. Mark your answer on your answer sheet. |
| 10. Mark your answer on your answer sheet. | 23. Mark your answer on your answer sheet. |
| 11. Mark your answer on your answer sheet. | 24. Mark your answer on your answer sheet. |
| 12. Mark your answer on your answer sheet. | 25. Mark your answer on your answer sheet. |
| 13. Mark your answer on your answer sheet. | 26. Mark your answer on your answer sheet. |
| 14. Mark your answer on your answer sheet. | 27. Mark your answer on your answer sheet. |
| 15. Mark your answer on your answer sheet. | 28. Mark your answer on your answer sheet. |
| 16. Mark your answer on your answer sheet. | 29. Mark your answer on your answer sheet. |
| 17. Mark your answer on your answer sheet. | 30. Mark your answer on your answer sheet. |
| 18. Mark your answer on your answer sheet. | 31. Mark your answer on your answer sheet. |
| 19. Mark your answer on your answer sheet. |  |

## PART 3

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What is the woman preparing for?  
 (A) A move to a new city  
 (B) A business trip  
 (C) A building tour  
 (D) A meeting with visiting colleagues
33. Who most likely is the man?  
 (A) An accountant  
 (B) An administrative assistant  
 (C) A marketing director  
 (D) A company president
34. What does the woman want to pick up on Friday morning?  
 (A) A building map  
 (B) A room key  
 (C) An ID card  
 (D) A parking pass
- 
35. What task is the man responsible for?  
 (A) Writing a budget  
 (B) Reviewing job applications  
 (C) Organizing a company newsletter  
 (D) Updating an employee handbook
36. What does the woman want to do next year?  
 (A) Organize a trade show  
 (B) Open a new store  
 (C) Redesign a product catalog  
 (D) Hire some team members
37. What does the man ask the woman to do?  
 (A) Order some business cards  
 (B) Write a press release  
 (C) Provide some additional details  
 (D) Set up a meeting time
- 
38. What does the woman need a suit for?  
 (A) A job interview  
 (B) A fashion show  
 (C) A family celebration  
 (D) A television appearance
39. What does the woman dislike about a suit on display?  
 (A) The fabric  
 (B) The price  
 (C) The style  
 (D) The color
40. What does the man say that the price includes?  
 (A) Some accessories  
 (B) Alterations  
 (C) Sales tax  
 (D) Delivery
- 
41. What kind of a business does the man most likely work for?  
 (A) A legal consulting firm  
 (B) An architecture firm  
 (C) A film production company  
 (D) A book publishing company
42. What does the woman say she is concerned about?  
 (A) The length of a project  
 (B) The cost of an order  
 (C) The opinion of the public  
 (D) The skills of some workers
43. What does the woman agree to let the man do?  
 (A) Submit an application  
 (B) Speak at a meeting  
 (C) Review some books  
 (D) Measure a space
- 

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44. Who most likely is Axel Schmidt?  
(A) A store manager  
(B) A construction worker  
(C) A journalist  
(D) An artist
45. What renovation does the woman mention?  
(A) Some walls are being painted.  
(B) Some floors are being replaced.  
(C) Some windows are being installed.  
(D) Some light fixtures are being repaired.
46. What does the woman encourage the man to do?  
(A) Visit a gift shop  
(B) Send a package  
(C) Wait for a bus  
(D) Take a photograph
- 
47. What does the speakers' company most likely sell?  
(A) Electronics  
(B) Clothing  
(C) Food  
(D) Automobiles
48. Why is the woman surprised?  
(A) Some software is expensive.  
(B) A color is very bright.  
(C) The man has completed a report.  
(D) The man bought a new car.
49. Why does the woman say, "The slides are available on our company intranet"?  
(A) To request assistance reviewing a document  
(B) To recommend using a document as a reference  
(C) To report that a task has been completed  
(D) To indicate that a file is in the wrong location
- 
50. According to the woman, what will happen at the end of November?  
(A) An executive will visit.  
(B) An employee will retire.  
(C) A product will be released.  
(D) A study will be completed.
51. What does the man want to know?  
(A) Where he would be working  
(B) When he would be starting a job  
(C) How to get to an office building  
(D) Why an event time has changed
52. What does the woman say the company will pay for?  
(A) A work vehicle  
(B) A private office  
(C) Moving expenses  
(D) Visitors' meals
- 
53. What industry do the speakers work in?  
(A) Manufacturing  
(B) Agriculture  
(C) Transportation  
(D) Construction
54. What does the woman say a project will do for a city?  
(A) Increase tourism  
(B) Generate electricity  
(C) Preserve natural resources  
(D) Improve property values
55. What does Gerhard say needs to be done?  
(A) Permits need to be approved.  
(B) Employees need to be trained.  
(C) Materials need to be ordered.  
(D) Inspections need to be made.
-

56. What does the woman imply when she says, "I don't have much to do"?

- (A) She has time to help.
- (B) She plans to leave work early.
- (C) Her computer is not working.
- (D) She has not received an assignment.

57. What does the man notice about some medication?

- (A) It needs to be refrigerated.
- (B) It has expired.
- (C) The dosage has changed.
- (D) The supply is limited.

58. What does the man suggest doing in the future?

- (A) Installing some shelves
- (B) Confirming with a doctor
- (C) Increasing an order amount
- (D) Recommending a different medication

59. Who most likely is the woman?

- (A) A travel agent
- (B) A bank teller
- (C) A lawyer
- (D) A mail-room worker

60. What kind of document are the speakers discussing?

- (A) A user agreement
- (B) An employment contract
- (C) A list of travel expenses
- (D) An insurance certificate

61. Why must the document be revised by the end of the month?

- (A) To be included in a personnel file
- (B) To use in a merger negotiation
- (C) To meet a production deadline
- (D) To avoid paying a fine

*Giordano Wedding*

Service	Cost
Flowers	\$4,456
Photography	\$1,300
Catering	\$10,200
Shuttle bus	\$400
<b>Total:</b>	<b>\$16,356</b>

62. Look at the graphic. How much did the man's company charge for its service?

- (A) \$4,456
- (B) \$1,300
- (C) \$10,200
- (D) \$400

63. Why does the man apologize?

- (A) Business hours have changed.
- (B) A price was wrong.
- (C) Some staff arrived late.
- (D) A request could not be fulfilled.

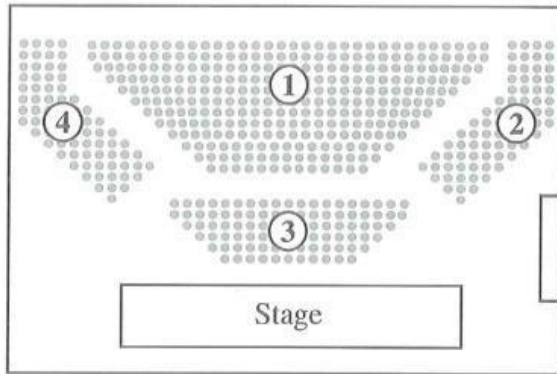
64. What does the woman like about a venue?

- (A) It has a nice view.
- (B) It is conveniently located.
- (C) It is tastefully decorated.
- (D) It can host large events.

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Bellevue Apartments	
1A	Tanaka
1B	Zhao
2A	Mukherjee
2B	Tremblay

65. Why is the man surprised?
- (A) A popular band is coming to town.  
 (B) The woman plays a musical instrument.  
 (C) The woman was able to get concert tickets.  
 (D) Some musicians scheduled a second concert.
66. Look at the graphic. In which section does the woman have seats?
- (A) Section 1  
 (B) Section 2  
 (C) Section 3  
 (D) Section 4
67. What is the woman doing this weekend?
- (A) Practicing with her band  
 (B) Entering a radio contest  
 (C) Moving to Boston  
 (D) Attending a party
68. Who most likely is the man?
- (A) A maintenance worker  
 (B) A property manager  
 (C) A real estate agent  
 (D) A bank employee
69. Look at the graphic. Which name needs to be changed?
- (A) Tanaka  
 (B) Zhao  
 (C) Mukherjee  
 (D) Tremblay
70. What does the woman say she is going to do tomorrow?
- (A) Fill out a registration form  
 (B) Meet with some neighbors  
 (C) Order some furniture  
 (D) Make a payment

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What kind of business is the speaker most likely calling?  
 (A) A hair salon  
 (B) An insurance company  
 (C) A car dealership  
 (D) An eye doctor's office
72. What does the speaker say about her appointment?  
 (A) It is too far away.  
 (B) It needs to be rescheduled.  
 (C) It is too expensive.  
 (D) It should be with a different person.
73. What is the speaker interested in learning more about?  
 (A) Payment methods  
 (B) Delivery options  
 (C) A warranty  
 (D) A job opening
- 
74. What is being advertised?  
 (A) A factory tour  
 (B) A baking competition  
 (C) A grand opening  
 (D) An art show
75. What will participants receive?  
 (A) A poster  
 (B) A promotional mug  
 (C) A company T-shirt  
 (D) A photograph
76. What can the listeners do on a Web site?  
 (A) Find a recipe  
 (B) Fill out an entry form  
 (C) View a product list  
 (D) Download a coupon
- 
77. Where does the announcement take place?  
 (A) At a sports arena  
 (B) At a concert hall  
 (C) At an art museum  
 (D) At a movie theater
78. Why does the speaker apologize?  
 (A) A presenter has been delayed.  
 (B) Some lights have gone out.  
 (C) A sound system is broken.  
 (D) A construction project is noisy.
79. What does the speaker offer the listeners?  
 (A) A promotional item  
 (B) A parking voucher  
 (C) Discounted snacks  
 (D) Free tickets
- 
80. What event is taking place?  
 (A) A technology conference  
 (B) A product demonstration  
 (C) A company fund-raiser  
 (D) A training workshop
81. Why does the speaker say, "And over 300 people are here"?  
 (A) To propose moving to a larger venue  
 (B) To indicate that some advertising was successful  
 (C) To emphasize the importance of working quickly  
 (D) To suggest more volunteers are needed
82. What does the speaker ask the listeners to do?  
 (A) Provide feedback  
 (B) Silence mobile phones  
 (C) Review an event program  
 (D) Enjoy some refreshments
- 

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83. What is the purpose of the plan?  
(A) To support local businesses  
(B) To promote tourism  
(C) To decrease traffic  
(D) To reduce government spending
84. Who does the speaker say will receive a discount?  
(A) Commuters  
(B) Senior citizens  
(C) Students  
(D) City officials
85. What will happen after three months?  
(A) A survey will be distributed.  
(B) A new director will take over.  
(C) A bus line will be added.  
(D) A program evaluation will take place.
- 
86. What event is the speaker discussing?  
(A) A sports competition  
(B) A music festival  
(C) A cooking demonstration  
(D) A historical play
87. Why does the speaker say, "tickets are almost sold out"?  
(A) To encourage the listeners to enter a contest  
(B) To suggest that the listeners arrive early  
(C) To complain that an event space is too small  
(D) To praise the results of a marketing plan
88. What will happen tomorrow morning?  
(A) A new venue will open.  
(B) A prize winner will be announced.  
(C) An interview will take place.  
(D) A video will be filmed.
- 
89. What type of business does the speaker work for?  
(A) A computer company  
(B) A construction firm  
(C) A furniture manufacturer  
(D) An office-supply distributor
90. What does the speaker say is an advantage of the new material?  
(A) It is inexpensive.  
(B) It is durable.  
(C) It is lightweight.  
(D) It comes in many colors.
91. What will the listeners do next?  
(A) Sign up for a mailing list  
(B) Watch an instructional video  
(C) Enter a contest  
(D) Look at a sample
- 
92. Which department does the speaker work in?  
(A) Product Development  
(B) Human Resources  
(C) Legal  
(D) Accounting
93. Why does the speaker say, "there is a need for a skilled software engineer"?  
(A) To recommend an employee sign up for more training  
(B) To indicate that a project deadline will be extended  
(C) To approve a request to transfer  
(D) To suggest consulting with an expert
94. What does the speaker want to discuss with the listener?  
(A) Some sales results  
(B) Some client feedback  
(C) An office renovation  
(D) A work schedule
-



This Week's Guests	
Monday	Ling Yu—Part 1
Tuesday	Ling Yu—Part 2
Wednesday	Hilda Orman
Thursday	Haru Nakamura
Friday	Joseph Samir

95. Why are guests invited on the speaker's radio show?

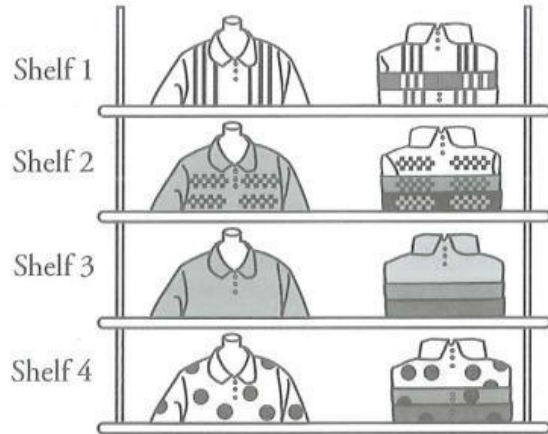
- (A) To discuss their businesses
- (B) To talk about local history
- (C) To teach communication skills
- (D) To offer travel tips

96. What can the listeners do on a Web site?

- (A) View photos of famous guests
- (B) Sign up for a special service
- (C) Read about upcoming programs
- (D) Listen to previous episodes

97. Look at the graphic. Which day is this episode being aired?

- (A) Tuesday
- (B) Wednesday
- (C) Thursday
- (D) Friday



98. Look at the graphic. Where will the scarves and ties be displayed?

- (A) On Shelf 1
- (B) On Shelf 2
- (C) On Shelf 3
- (D) On Shelf 4

99. What should be displayed near the cash registers?

- (A) Coupons
- (B) Hats
- (C) Gloves
- (D) Socks

100. What should the listener expect to receive in an e-mail?

- (A) A payment schedule
- (B) Photographs
- (C) Shipping information
- (D) Display measurements

**This is the end of the Listening test.**