

Business Listening

Unit 17: CROSS-CULTURAL NEGOTIATION

Track 45 - Listen and fill in each blank with ONE word.

- ...if I have to describe business to (1)_____ (2)_____ (3)_____ people Chinese or Japanese...
- I would describe the way business (4)_____ (5)_____ in France as quite dynamic.
- ... before (6)_____ a decision to challenge a little bit the opinions of people.
- So it could be sometimes (7)_____ as a bit (8)_____ or a bit rude.
- It is something that you need to understand and to expect as something positive (9)_____ (10)_____ something negative.