

CAE Part 4**Word formation**

For questions 1–15, use the words in the boxes to the right of the texts to form **one** word that fits the same numbered space in the text. The exercise begins with an example (0).

Sales manager

As part of its major new programme of (0) *expansion*, RAL Cosmetics is seeking to appoint a dynamic sales professional to run a team of sales (1) _____ in the UK. You will be highly-motivated, with the drive and determination to be the best in your field. You will also have strong (2) _____ qualities and be an effective (3) _____. The position will involve frequent travel to Europe for (4) _____ at international sales conferences and training courses at our head office in Lyon. Previous experience in the cosmetics industry is (5) _____ though not essential. We guarantee a (6) _____ remuneration package, including a company car and a contributory pension scheme.

If you feel you have the necessary qualities and background, send your CV to Alain Sylvestre, 22 rue Marivaux, 69142 Lyon, France.

(7) _____ date for applications: September 25th

- 0 EXPAND
- 1 REPRESENT
- 2 LEAD
- 3 COMMUNICATE
- 4 ATTEND
- 5 PREFER
- 6 COMPETE
- 7 CLOSE

Stress

The term 'stress' is frequently given as the (8) _____ for a range of minor complaints and conditions (9) _____ from the frantic pace of modern life. A work colleague's bad temper, for example, or our own splitting headache, might be put down to stress. Stress is not the same as pressure. Pressure is stimulating and energizing; stress arises from our (10) _____ to cope with that pressure and can have (11) _____ consequences for our health. Researchers have identified a number of symptoms (see below) which often occur before more serious stress-related illnesses take over.

Some physical symptoms

- A lack of appetite
- Frequent indigestion or heartburn
- Insomnia
- A (12) _____ to sweat for no reason

Some (13) _____ symptoms

- Irritability
- Difficulty (14) _____
- Loss of sense of humour
- Constant (15) _____

- 8 EXPLAIN
- 9 RESULT
- 10 ABLE
- 11 HARM
- 12 TEND
- 13 BEHAVIOUR
- 14 CONCENTRATE
- 15 TIRED