

**PART 7**

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following advertisement.

<b>Harbis Stationery Store Clearance Sale</b>	
Prices indicated are for in-store purchases only. 500 Pinstone Street / SHEFFIELD / S12HN	
<b>Seasonal items</b>	
Box of ten preprinted seasonal cards (25% off)	£ 8.99
Box of five customizable seasonal cards or invitations (50% off)	£ 11.99
<b>All school supplies 10% off</b>	
Box of 24 pens	£ 1.79
Desk lamp	£ 19.99
Wireless mouse	£ 17.99
Backpack	£ 29.99
Visit Harbis Stationery at <a href="http://www.harbisstationery.uk">www.harbisstationery.uk</a>	

147. What is indicated about Harbis Stationery Store?

- (A) It provides materials for students.
- (B) It has stores in multiple locations.
- (C) It is celebrating an anniversary.
- (D) It provides free shipping for online orders.

148. What item is discounted by the greatest percentage?

- (A) Box of ten cards
- (B) Box of five invitations
- (C) Wireless mouse
- (D) Desk lamp

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TEST 1 27

Questions 149-150 refer to the following e-mail.

<b>To:</b>	Wenbin Peng <wpeng@chenconstruction.com>
<b>From:</b>	Toshi Auto Group <cs@toshiautogroup.com>
<b>Date:</b>	February 26
<b>Subject:</b>	Your leased vehicle

Dear Mr. Peng:

As you know, Toshi Auto Group handles all the service needs for cars leased by employees of Chen Construction. According to our records, you took possession of your leased car on March 1 of last year. Your car is now due for its required annual service and maintenance check. To book your appointment, please call us at (215) 555-0109 or visit us online at [www.toshiautogroup.com/serviceappointments](http://www.toshiautogroup.com/serviceappointments).

Sincerely,

Toshi Auto Group  
Customer Service

149. What is the purpose of the e-mail?
- (A) To inquire about leasing a vehicle
  - (B) To inform a customer of required car maintenance
  - (C) To announce the release of a new car
  - (D) To register a used car for an extended warranty
150. What is indicated about Chen Construction?
- (A) It performs the servicing of its company vehicles.
  - (B) It has a new project beginning March 1.
  - (C) It provides leased cars to some employees.
  - (D) It will soon begin a construction project for Toshi Auto Group.

Questions 151-153 refer to the following article.

LONDON (2 February)—On Thursday, Tillford Press announced the launch of its new imprint, Tillford Exalt. This new line will feature books promoting healthy lifestyles, memoirs with uplifting messages, and volumes that provide guidance for special occasions such as birthdays and weddings. Tillford Exalt will also publish calendars and greeting cards that complement the main products.

Already contracted to write memoirs are the award-winning actress Alexia Leoz, London-based conductor and composer Seung-Hyun Bae, and celebrity cook Lain Lai. Ms. Lai's story of her life and career will be the first to be launched. It is set for release in December.

Tillford vice president Frederick Bissett said the company saw a need for books that celebrated accomplishments and life events from multiple perspectives. "We wanted authors from a wide variety of cultural backgrounds, and we think we're off to a great start," he said. He noted that Tillford Exalt's authors were not always famous; the books will be exploring their beginnings, their everyday lives, their first jobs, their marriages and families—as well as their achievements.

Tillford Press is based in Manchester. It has offices in New York, Toronto, and Sydney, but its publications are sold throughout the world.

151. What is the main purpose of the article?
- (A) To promote a new line of cookware
  - (B) To advertise an orchestra concert
  - (C) To announce a new series of books
  - (D) To provide a calendar of local events
152. What is planned for December?
- (A) An awards ceremony
  - (B) The publication of a life story
  - (C) The release of a new album
  - (D) The launch of a celebrity's restaurant
153. What does Frederick Bissett emphasize about Tillford Exalt?
- (A) Its record-breaking sales
  - (B) Its roots in Manchester
  - (C) Its focus on fiction and poetry
  - (D) Its broad range of authors

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Questions 154-155 refer to the following text-message chain.

**Greg Skagen (8:58 A.M.)** Hi, Brenda. I'm here in the warehouse. All of my trainees have arrived, but I noticed the power door at Loading Dock B is acting up.

**Brenda Sadauskas (8:59 A.M.)** Again?

**Greg Skagen (8:59 A.M.)** When I push the button to open it, it raises all the way up but then drops back down to the closed position after about 30 seconds.

**Brenda Sadauskas (9:00 A.M.)** I'll come down with the maintenance technicians. Why don't you bring your trainees to my area? You can teach them how to create shipping labels and then have them pack and label this morning's shipments.

**Greg Skagen (9:02 A.M.)** Yes, that works.

**Brenda Sadauskas (9:03 A.M.)** Thanks. Then you could show them the loading dock operations in the afternoon.

154. What problem does Mr. Skagen mention?
- (A) Some new employees are absent.
  - (B) Some boxes are incorrectly labeled.
  - (C) A package delivery is delayed.
  - (D) An access door is malfunctioning.
155. At 9:02 A.M., what does Mr. Skagen most likely mean when he writes, "Yes, that works"?
- (A) An electrician has arrived at a work site.
  - (B) Some equipment is operating smoothly.
  - (C) Trainees can help with some shipments.
  - (D) Ms. Sadauskas is well suited for her job.

Questions 156-157 refer to the following form.

SERVICE REQUEST FORM			
Complete all fields and deliver to Technology Services (room 412).			
<b>Requester Name:</b>	<u>Elenora Deckow</u>		
<b>Requester Office:</b>	<u>Room 718</u>		
<b>Requester Phone:</b>	<u>Ext. 5709</u>		
<b>Service Location:</b>	<u>Room 500</u>		
<b>Service Type (choose one):</b>			
<input type="checkbox"/> Cleaning	<input checked="" type="checkbox"/> Repair	<input type="checkbox"/> Installation/Setup	<input type="checkbox"/> Other
<b>Description of Request</b>			
<u>There is a problem with the television audio. When I played an online video, the image was fine, but I could not hear anything. I checked all the settings, and I was able to hear the same video on other televisions with no problem. I'm supposed to deliver a product demonstration for a client in room 500 next Monday, so I would greatly appreciate it if the issue can be fixed by this Friday.</u>			

156. Why was the form submitted?

- (A) An image is not displaying clearly.
- (B) A projector needs to be set up.
- (C) Audio is not functioning properly.
- (D) A microphone needs to be repaired.

157. What is Ms. Deckow planning to do next week?

- (A) Visit a client site
- (B) Deliver a product
- (C) Create an online video
- (D) Give a presentation

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TEST 1 31

Questions 158-161 refer to the following text-message chain.

**Ella Glatt (11:34 A.M.)**

Hi. I know this is a busy day, but I wanted to know whether anyone from the finance team could come to the marketing meeting.

**Stef Goldberg (11:35 A.M.)**

Hi, Ella. I wish I could, but it starts at 2:00. I need to be at a different meeting at 2:30.

**Ella Glatt (11:36 A.M.)**

Oh, right. I forgot you were going to the executive board meeting.

**Daniel Seidal (11:36 A.M.)**

I'm also supposed to go to the 2:30 meeting. Is it essential that one of us attend the marketing meeting?

**Ella Glatt (11:37 A.M.)**

Well, it would be helpful to have someone from the finance department there, at least for 15 minutes or so.

**Bill Iverman (11:38 A.M.)**

The quarterly reports just came in, and Daniel, Stef, and I need to review them by the end of the day.

**Ella Glatt (11:39 A.M.)**

You all have plenty to do.

**Daniel Seidal (11:41 A.M.)**

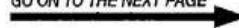
That's true! But I could come from 2:00 to 2:15. That's all I can commit to.

**Ella Glatt (11:43 A.M.)**

Sounds great. We just need one of you to clarify a few quick points about the budget for the next advertising campaign.

158. At what time will the executive board meeting begin?
- (A) 2:00 P.M.
  - (B) 2:15 P.M.
  - (C) 2:30 P.M.
  - (D) 3:00 P.M.
159. In what area does Mr. Iverman most likely work?
- (A) Marketing
  - (B) Finance
  - (C) Advertising
  - (D) Executive management
160. Why does Ms. Glatt want a colleague to attend a meeting?
- (A) To summarize a previous meeting
  - (B) To explain a promotional campaign
  - (C) To provide information about a budget
  - (D) To review recently approved documents
161. At 11:43 A.M., what does Ms. Glatt most likely mean when she writes, "Sounds great"?
- (A) She accepts Mr. Seidal's offer.
  - (B) She agrees that Mr. Iverman should attend the meeting at 3:00 P.M.
  - (C) She is pleased with the proposed budget.
  - (D) She is happy that a project has been completed.

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TEST 1 33

Questions 162-165 refer to the following e-mail.

<b>To:</b>	amal.abboud@bunzifoundation.org
<b>From:</b>	maria_mcfarland@myemail.com
<b>Date:</b>	Thursday, August 22
<b>Subject:</b>	Project Coordinator Position
<b>Attachment:</b>	📎 résumé_m.mcfarland.pdf

Dear Mr. Abboud,

My friend Josiah Wilkins told me that you are seeking a project coordinator for your company. I have a degree in business administration and am attaching my résumé as I think I am an excellent fit for your needs. As you will see, I have experience using several cloud-based project-management programs. Furthermore, my organizational skills enable me to coordinate multiple activities simultaneously, and I can convey expectations clearly to team members involved in each phase of a project.

My current role as project coordinator for an international engineering firm, where I have worked for the past five years, has also afforded me ample experience managing teams, schedules, and budgets. While I enjoy the kind of work I do, it has become clear to me that I need motivation from a strong mission. The goal of your company to create sustainable housing projects is something that I strongly support and would be delighted to work on.

Through my work and volunteer activities, I have spent many months abroad in various countries throughout Asia and the Middle East. This seems particularly relevant to mention, as I am comfortable leading geographically and culturally diverse teams.

Thank you for your attention, and I look forward to speaking with you soon.

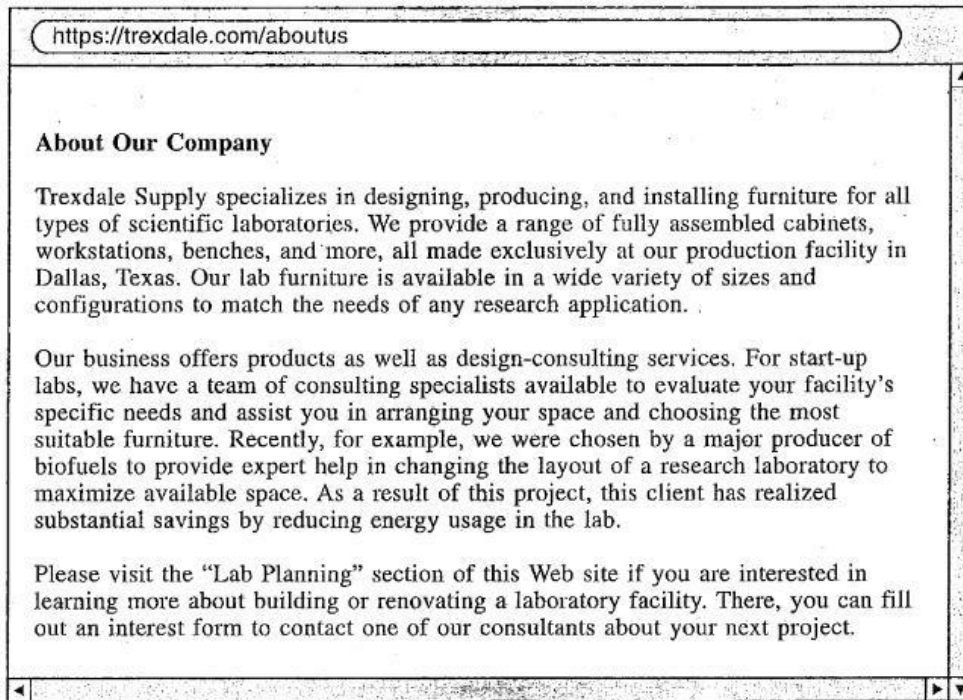
Kind regards,  
Maria McFarland

162. What does Ms. McFarland mention about Mr. Wilkins?
- (A) He informed her of a job opening.
  - (B) He will require a professional reference.
  - (C) He would make a good business partner.
  - (D) He is considering resigning from his position.
163. The word "convey" in paragraph 1, line 5, is closest in meaning to
- (A) transport
  - (B) communicate
  - (C) recommend
  - (D) adapt
164. Why does Ms. McFarland want to leave her current position?
- (A) She wants a higher salary for her efforts.
  - (B) She wants to work with a more experienced team.
  - (C) She wants more opportunities for advancement.
  - (D) She wants a role that inspires her more.
165. Why does Ms. McFarland mention her travels?
- (A) To request a placement in a particular country
  - (B) To discuss how she came to acquire strategic industry contacts
  - (C) To explain how she became aware of certain world issues
  - (D) To emphasize her experience with people of different backgrounds

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TEST 1 35

Questions 166-168 refer to the following Web page.



The screenshot shows a web browser window with the address bar containing <https://trexdale.com/aboutus>. The main content area has the heading "About Our Company" followed by three paragraphs of text. The first paragraph describes the company's specialization in scientific laboratory furniture. The second paragraph details their design-consulting services for start-up labs. The third paragraph invites visitors to explore the "Lab Planning" section for more information and contact options.

166. What does Trexdale Supply make?

- (A) Medical supplies
- (B) Farming equipment
- (C) Cabinets and furniture
- (D) Glass laboratory equipment

167. What did Trexdale Supply do in a recent project?

- (A) It reorganized a client's laboratory.
- (B) It converted its vehicles to use biofuels.
- (C) It expanded staffing at its production facility.
- (D) It helped a client organize a trade show.

168. What method of communicating with Trexdale Supply is mentioned?

- (A) By e-mail
- (B) By phone
- (C) By instant message
- (D) By an online form

Questions 169-171 refer to the following job advertisement.

TEST 1

### PRODUCT DEMONSTRATORS NEEDED!

Are you outgoing and enthusiastic? — [1] —. Do you enjoy talking to all types of people? Put your personality and communication skills to work! — [2] —. BBD Staffing is seeking to hire in-store product demonstrators to promote our clients' merchandise to shoppers. — [3] —. As a member of our team, you will demonstrate a wide range of small kitchen appliances and tools in grocery stores and other retail venues.

For some products, you will be required to prepare simple recipes. You will also need to answer shoppers' questions. Thus, it is essential that you can become familiar with clients' products and provide key information to consumers. Because many of the demonstrations require working with food, candidates must have a Professional Food Handler certificate. — [4] —.

To apply, upload a video of no more than one minute in length telling us why you would be a successful product demonstrator at [www.bbdstaffing.com/applications](http://www.bbdstaffing.com/applications).

169. What work experience would best qualify a candidate for the position?

- (A) Cook
- (B) Cashier
- (C) Interior designer
- (D) Event planner

170. According to the advertisement, what should people interested in applying do next?

- (A) Respond to a survey
- (B) Arrange for an interview
- (C) Submit a recording
- (D) Provide references

171. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?

"Many of the world's best-known brands rely on our product demonstrators to generate positive impressions of their products."

- (A) [1]
- (B) [2]
- (C) [3]
- (D) [4]

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TEST 1 37

Questions 172-175 refer to the following article.

### **Gorman Unveils Newest Smartphone Model**

LONDON (20 April)—Gorman Mobile unveiled its newest smartphone to an eager reception at the annual Technobrit Conference. The Pro Phone 4, which includes 512 GB of storage, a 7-inch screen display, and an optional stylus pen, will hit the shelves on 11 June. Unlike its predecessor—the Pro Phone 3—it features a larger screen, an ultrawide camera lens, and 8K-resolution filming capability.

— [1] —. The £999 starting price is £100 more than that of the previous model. Add-ons, such as the stylus pen, protective case, and wireless headphones, cost an additional £39, £59, and £79, respectively.

Gorman Product Manager Ian Hill doesn't believe the price increase will dissuade customers. — [2] —.

“The Pro Phone 4 is a game changer in terms of its picture quality and sleek design,” said Hill. “Improvements were based on direct customer feedback, which cited the poor camera functionality as the biggest drawback of prior models. Our clients spoke, and we listened and adapted accordingly.” — [3] —.

One similarity that the Pro Phone 4 has with previous models is the charger. Going against the trend of competing wireless companies, Gorman is instead focusing on convenience.

“We want to afford our customers the ability to reuse elements of the other Gorman devices they've already purchased,” said Hill. “Why add to the overload of cables already in circulation?” — [4] —.

172. What is the purpose of the article?
- (A) To promote a technology show
  - (B) To introduce a product
  - (C) To interview smartphone users
  - (D) To announce a recall of a device
173. How much do the Gorman Pro Phone 4 wireless headphones cost?
- (A) £39
  - (B) £59
  - (C) £79
  - (D) £100
174. What does the Pro Phone 4 have in common with prior models?
- (A) The screen size
  - (B) The camera resolution
  - (C) The price
  - (D) The charger
175. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- "These upgrades do come at a cost."
- (A) [1]
  - (B) [2]
  - (C) [3]
  - (D) [4]

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TEST 1 39