

B Complete the sentences with the idioms in the box.

across the board
building a platform for the future
food for thought
it's been a steep learning curve
it sent mixed messages
people are over the moon
we have really shot ourselves in the foot

- 1 I think that launching the new leadership programme on the same day as announcing the cost-cutting measures was not the greatest idea, because _____.
- 2 We were so tough in the last negotiation that a key supplier has decided it doesn't want to work with us any more. I'm afraid that _____.
- 3 **A:** How do people feel about the news that we've just negotiated a new major client?
B: I would say _____.
- 4 It was a long negotiation because we had to consult with so many stakeholders. At the end of the day, I think we managed to get clear agreement _____.
- 5 I think the deal we negotiated last month is great for the company and gives me a lot of confidence looking forward. I think we are really _____.
- 6 We stopped the negotiation early on day one because we had so many new ideas from the customer that we needed time alone to discuss things. Some of the ideas were a bit crazy, but a lot of them provided real _____.
- 7 The process we have been through has been very tough. We had to change a lot. I'll admit, _____.