

## Unit 10: Grammar – Connectors

Choose the correct option.

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- 1 ..... ☐ , I want to welcome everyone to the opening of our new store.
- 2 We've had a few setbacks ..... ☐ now we're on track to complete the project on schedule.
- 3 There are several decisions to make concerning the way forward. .... ☐ , should we buy new software or update what we have?
- 5 ..... ☐ Chinese products were once regarded as cheap and even dangerous, they have changed dramatically over the years.
- 6 We should look into the possibility of expanding our operations ..... ☐ finding more markets in Asia.
- 7 ..... ☐ to stocking luxury brands, we also have a huge range of affordable products.
- 8 I want to congratulate you all on our success so far, ..... ☐ , we have a long way to go. Keep up the good work!

Match 1–8 with a–h to complete the sentences.

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- a however, we did not quite meet our sales target.
- b but it is difficult to know how to do this.
- c and then we can make some decisions.
- d while keeping our existing ones.
- e although we've all worked very hard.
- f in addition to my earlier remarks, that you have worked well as a team.
- g when we were using traditional forms of advertising.
- h as well as our designer brands.

- 1 We need to stop fake luxury goods being sold on the streets, .....
- 2 Our sales figures were better last year, .....
- 3 We mustn't forget to market the non-luxury items .....
- 4 We need to attract new customers .....
- 5 We did not achieve our sales target this quarter, .....
- 6 Let's consider our options to start with .....
- 7 Our profit margins are good, .....
- 8 I'd just like to say, .....

### Choose the correct option.

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- 1 Our sales figures are good,  
☐ a but we can't relax yet.  
☐ b although, we can now take it easy.
- 2 Our luxury brands are selling well,  
☐ a although the cheaper ranges aren't.  
☐ b for example, the cheaper ranges aren't.
- 3 We need to improve our image,  
☐ a although we need to explore new markets.  
☐ b also we need to expand our market.
- 4 We need more funding for this project,  
☐ a for instance, we can continue.  
☐ b then we can move on.
- 5 Right, let's begin.  
☐ a For instance, can we have some suggestions.  
☐ b First of all, I'd like some suggestions.
- 6 We now have the results of our survey.  
☐ a Recently, they were as predicted.  
☐ b Although, unfortunately they were as we predicted.
- 7 Our upcoming conference should be well-attended,  
☐ a but we still need to advertise it online.  
☐ b for example, we need to advertise it online.
- 8 Our Bulgari range is selling very well.  
☐ a Such as are our cheaper ranges.  
☐ b In addition, so are our cheaper products.