

# Conversation Practice Unit 6

Listen to the recording and complete the gaps.

## VIDEO SCRIPT

Paul *Can I help you?*  
Ava Yes, I'm looking to get a new phone.  
Paul What phone have you got now?  
Ava This one.  
Paul Right!  
Ava What?  
Paul Nothing! It's just I haven't seen one of those  
<sup>1</sup> \_\_\_\_\_.  
Ava Well, that's why I'm upgrading.  
Paul Sure. Well, <sup>2</sup> \_\_\_\_\_ at the  
moment?  
Ava Z-mobile.  
Paul And what are your monthly payments?  
Ava Well <sup>3</sup> \_\_\_\_\_, but I spend  
around £25 a month, I guess.  
Paul OK. Well, we could offer you something a lot better than that for a similar  
price, if you have a contract.  
Ava <sup>4</sup> \_\_\_\_\_?  
Paul OK. Well, there's this one – the Simsing Universe – which is £30 a month and  
then you have the latest version of the e-phone which is £35.  
Ava What's the difference <sup>5</sup> \_\_\_\_\_?  
They look very similar.  
Paul It's mainly marketing, to be honest. As a phone, this one is actually better  
than the e-phone. The battery lasts longer than the e-phone, even when  
you're surfing the net.  
Ava OK.  
Paul The e-phone probably has more apps and people say the design is nicer,  
whereas the Simsing one has a better camera. It's ten megapixels  
<sup>6</sup> \_\_\_\_\_ is just four.  
Ava Wow! And how many pictures  
<sup>7</sup> \_\_\_\_\_?  
Paul It's the same. They both have a big memory. You can store maybe 500  
photos.  
Ava OK. What about <sup>8</sup> \_\_\_\_\_?  
*How many can you offer me?*  
Paul Well, with the Simsing we could give you 300 free minutes or 300 free texts  
as well as 500 megabytes monthly limit for the Internet, whereas the e-  
phone we are offering 100 minutes and 100 texts plus 500 megabytes. Or  
you can upgrade to <sup>9</sup> \_\_\_\_\_  
for five pounds more.  
Ava So, it sounds as if the Simsing is quite a lot less per month, but you get more  
and it's a better phone! Why does anyone buy the e-phone?  
Paul Most people aren't interested in anything else. It's marketing.  
Ava OK. <sup>10</sup> \_\_\_\_\_. I'll take this