Quiz unit 9 - 12

Name:_____

Listening:

02 Watch the video. The Managing Director, Peter O'Hara, answers six questions. Match Parts 1–6 of the video to questions a–f.

Part 1 ___	a	How do consumers benefit from using sustainable fuel?
Part 2 ___	b	Can you explain what makes Edible Oil Direct's product sustainable?
Part 3 ___	c	How do you see the future for the company?
Part 4 ___	d	What does your company do?
Part 5 ___	e	Why did you decide to set up Edible Oil Direct?
Part 6 ___	f	How has Edible Oil Direct developed since it began?

Complete the following sentences correctly with the words given.

throw away search engines hold targeted emails
disappointing pollute the environment venue
advertising boards reduce budget encouraged

1. The _____ for the dinner was the top-class restaurant Triton in Prague.
2. We need to implement a good strategy like sending _____ to reach the audiences.
3. _____ optimize online visibility and attract potential customers effectively.
4. I need to _____ these papers to make more space in the office.
5. Some people are _____ in offering innovative ideas to drive the project forward.
6. Some companies that _____ the environment don't attract a lot of clients.
7. In this city, you can see a lot of _____.
8. If we _____ in the project, we won't get the same results.
9. We are going to _____ the event in USA.
10. The proposals were _____ for everybody.

LIVEWORKSHEETS

Complete the conversation using the phrases from the list.

As I said before *that brings me* *Thanks very much*
My next point *I'm here today* ~~*Hello and welcome*~~
lastly *to sum up* *let's start with* *I'll come*

[1] *Hello and welcome*. I'm Georgio Belatoni from Green Sheen. [2]_____ to tell you about the advantages of using our cleaning service. We provide a professional and effective service at a reasonable price. [3]_____ to the question of prices at the end of this presentation.

But [4]_____ the benefits of employing Green Sheen to clean your offices. Well, the most important advantage is the clean and healthy working atmosphere we create by using only eco-friendly products.

[5]_____ concerns our cleaning professionals. We choose our staff carefully, and every one of them has to pass a strict training course. You'll find our cleaners are polite and friendly, and are a pleasure to have in the building.

And [6]_____, I want to talk about your company image. By employing a green cleaning service, you will show your commitment to the environment, attract more customers and boost your sales.

So, [7]_____, we offer a clean, healthy environment, well-trained cleaners and an opportunity to show your eco-friendly image to all your customers.

So [8]_____ to the end of my talk. [9]_____ for listening.

[10]_____, I'm going to finish by giving you a few details about our prices. But before that, do you have any questions?

LIVEWORKSHEETS

Complete the sentences correctly using simple past and present perfect.

1. Last week, our team _____ (complete) the business English training program.
2. The marketing department _____ (send) targeted emails to potential clients yesterday.
3. She _____ (attend) several webinars on effective business English communication this month.
4. Our company _____ (not, use) search engines for advertising until last year.
5. By the time the meeting started, the CEO _____ (already, arrive).

Complete the sentences using the first conditional. (simple present + will)

1. If we _____ (implement) the new marketing strategy, we _____ (expect) to see an increase in sales.
2. She _____ (send) the proposal to the client if she _____ (finish) it before the deadline.
3. If the negotiations _____ (go) smoothly, we _____ (finalize) the contract by next week.
4. If the company _____ (invest) in employee training, productivity _____ (improve).
5. Unless we _____ (address) the customer complaints promptly, we _____ (risk) damaging our reputation.
6. If the new product _____ (meet) customer expectations, it _____ (become) our bestseller.

Choose the correct adjective (ending in '-ed' or '-ing') to complete each sentence:

1. The _____ report provided valuable insights into market trends.
a) bored
b) boring

2. The _____ presentation captivated the audience's attention.
a) bored
b) boring

3. Our team felt _____ after successfully closing the deal.
a) satisfied
b) satisfying

4. The _____ webinar offered practical tips for effective communication.
a) interested
b) interesting

Complete the conversation using words from the list.

~~many~~ *an* *some* *any* *is* *a* *much* *are*

A So how [1] *many* people are coming to the event?
B We sent [2] _____ invitation to 300 people and about 120 have accepted.
A [3] _____ there [4] _____ customers from Germany in that list?
B Yes, our three biggest contracts.
A That's good. [5] _____ the accommodation near the venue?
B Yes, we booked [6] _____ hotel next to the venue. But we still need to organize [7] _____ entertainment for the evening – maybe a jazz band. How [8] _____ money do we have in the budget?
A Only about €600.

LIVEWORKSHEETS