

# Quiz unit

## 9 - 12

Name: \_\_\_\_\_

Listening:

 **02** Watch the video. The Managing Director, Peter O'Hara, answers six questions. Match Parts 1–6 of the video to questions a–f.

- |             |   |   |
|-------------|---|---|
| Part 1 ____ | a | How do consumers benefit from using sustainable fuel?               |
| Part 2 ____ | b | Can you explain what makes Edible Oil Direct's product sustainable? |
| Part 3 ____ | c | How do you see the future for the company?                          |
| Part 4 ____ | d | What does your company do?  |
| Part 5 ____ | e | Why did you decide to set up Edible Oil Direct?                     |
| Part 6 ____ | f | How has Edible Oil Direct developed since it began?                 |

Complete the following sentences correctly with the words given.

throw away    search engines    hold    targeted emails  
disappointing    pollute the environment    venue  
advertising boards    reduce budget    encouraged

1. The \_\_\_\_\_ for the dinner was the top-class restaurant Triton in Prague.
2. We need to implement a good strategy like sending \_\_\_\_\_ to reach the audiences.
3. \_\_\_\_\_ optimize online visibility and attract potential customers effectively.
4. I need to \_\_\_\_\_ these papers to make more space in the office.
5. Some people are \_\_\_\_\_ in offering innovative ideas to drive the project forward.
6. Some companies that \_\_\_\_\_ the environment don't attract a lot of clients.
7. In this city, you can see a lot of \_\_\_\_\_.
8. If we \_\_\_\_\_ in the project, we won't get the same results.
9. We are going to \_\_\_\_\_ the event in USA.
10. The proposals were \_\_\_\_\_ for everybody.

Complete the conversation using the phrases from the list.

*As I said before    that brings me    Thanks very much  
My next point    I'm here today    ~~Hello and welcome~~  
lastly    to sum up    let's start with    I'll come*

<sup>1</sup> Hello and welcome. I'm Georgio Belatoni from Green Sheen. <sup>2</sup> \_\_\_\_\_ to tell you about the advantages of using our cleaning service. We provide a professional and effective service at a reasonable price. <sup>3</sup> \_\_\_\_\_ to the question of prices at the end of this presentation. But <sup>4</sup> \_\_\_\_\_ the benefits of employing Green Sheen to clean your offices. Well, the most important advantage is the clean and healthy working atmosphere we create by using only eco-friendly products. <sup>5</sup> \_\_\_\_\_ concerns our cleaning professionals. We choose our staff carefully, and every one of them has to pass a strict training course. You'll find our cleaners are polite and friendly, and are a pleasure to have in the building. And <sup>6</sup> \_\_\_\_\_, I want to talk about your company image. By employing a green cleaning service, you will show your commitment to the environment, attract more customers and boost your sales. So, <sup>7</sup> \_\_\_\_\_, we offer a clean, healthy environment, well-trained cleaners and an opportunity to show your eco-friendly image to all your customers. So <sup>8</sup> \_\_\_\_\_ to the end of my talk. <sup>9</sup> \_\_\_\_\_ for listening. <sup>10</sup> \_\_\_\_\_, I'm going to finish by giving you a few details about our prices. But before that, do you have any questions?



Complete the sentences correctly using simple past and present perfect.

1. Last week, our team \_\_\_\_\_ (complete) the business English training program.
2. The marketing department \_\_\_\_\_ (send) targeted emails to potential clients yesterday.
3. She \_\_\_\_\_ (attend) several webinars on effective business English communication this month.
4. Our company \_\_\_\_\_ (not, use) search engines for advertising until last year.
5. By the time the meeting started, the CEO \_\_\_\_\_ (already, arrive).

Complete the sentences using the first conditional. (simple present + will)

1. If we \_\_\_\_\_ (implement) the new marketing strategy, we \_\_\_\_\_ (expect) to see an increase in sales.
2. She \_\_\_\_\_ (send) the proposal to the client if she \_\_\_\_\_ (finish) it before the deadline.
3. If the negotiations \_\_\_\_\_ (go) smoothly, we \_\_\_\_\_ (finalize) the contract by next week.
4. If the company \_\_\_\_\_ (invest) in employee training, productivity \_\_\_\_\_ (improve).
5. Unless we \_\_\_\_\_ (address) the customer complaints promptly, we \_\_\_\_\_ (risk) damaging our reputation.
6. If the new product \_\_\_\_\_ (meet) customer expectations, it \_\_\_\_\_ (become) our bestseller.

Choose the correct adjective (ending in '-ed' or '-ing') to complete each sentence:

1. The \_\_\_\_\_ report provided valuable insights into market trends.  
a) bored  
b) boring
2. The \_\_\_\_\_ presentation captivated the audience's attention.  
a) bored  
b) boring
3. Our team felt \_\_\_\_\_ after successfully closing the deal.  
a) satisfied  
b) satisfying
4. The \_\_\_\_\_ webinar offered practical tips for effective communication.  
a) interested  
b) interesting

Complete the conversation using words from the list.

~~many~~ an some any is a much are

A So how <sup>1</sup> many people are coming to the event?

B We sent <sup>2</sup> \_\_\_\_\_ invitation to 300 people and about 120 have accepted.

A <sup>3</sup> \_\_\_\_\_ there <sup>4</sup> \_\_\_\_\_ customers from Germany in that list?

B Yes, our three biggest contracts.

A That's good. <sup>5</sup> \_\_\_\_\_ the accommodation near the venue?

B Yes, we booked <sup>6</sup> \_\_\_\_\_ hotel next to the venue. But we still need to organize <sup>7</sup> \_\_\_\_\_ entertainment for the evening – maybe a jazz band. How <sup>8</sup> \_\_\_\_\_ money do we have in the budget?

A Only about €600.