

Reading

3 For questions 1–7, complete the article about Marks and Spencer by choosing the correct sentence, A–J. There are two sentences you do not need to use.

- A One year later, in 1905, Thomas Spencer died.
- B He used this money to start his Penny Bazaar in Kirkgate Market.
- C Before this, in 1902, the company had over 50 market stalls.
- D This was what Michael Marks big idea on his first market stall in Leeds in 1884.
- E The first international store opened in Canada in 1973.
- F And over the next few years Marks and Spencer opened market stalls in many other places around the city.
- G The money the company made went down quickly after this.
- H His family were from Poland.
- I They became the first shop in the world to make £1 billion (£1,000,000,000!) profit, in 1997.
- J In 1894, when Marks got a permanent stall in Leeds covered market, he invited Spencer to become his partner.

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Marks and Spencer: from penny shop to £1 billion.

‘Don't ask the price, it's a penny!’⁰ D But when Michael Marks became partners with Tom Spencer, the company really found success.

Marks arrived in the UK in 1882 and moved to the northern city of Leeds. ¹ _____. He started working for a company which employed foreign people who came to live in the UK. He borrowed £5 from a friend (who also taught him some English).

² _____. Tom Spencer, who was a shop assistant, worked for the same friend. ³ _____.

They moved the original Leeds Penny Bazaar to Manchester. ⁴ _____. The company opened its first shop in 1904. ⁵ _____. Michael Marks died two years after this in 1907, but the company continued to grow!

Throughout the 20th century, Marks and Spencer opened shops all over the UK. ⁶ _____. Shops in France followed this in 1975. ⁷ _____. So from small beginnings, large things can grow!

*market stall = a small shop in a market