

1.



2.



TEST 9

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3.



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6.



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PART 2

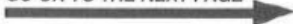
Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

- | | |
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| 7. Mark your answer on your answer sheet. | 20. Mark your answer on your answer sheet. |
| 8. Mark your answer on your answer sheet. | 21. Mark your answer on your answer sheet. |
| 9. Mark your answer on your answer sheet. | 22. Mark your answer on your answer sheet. |
| 10. Mark your answer on your answer sheet. | 23. Mark your answer on your answer sheet. |
| 11. Mark your answer on your answer sheet. | 24. Mark your answer on your answer sheet. |
| 12. Mark your answer on your answer sheet. | 25. Mark your answer on your answer sheet. |
| 13. Mark your answer on your answer sheet. | 26. Mark your answer on your answer sheet. |
| 14. Mark your answer on your answer sheet. | 27. Mark your answer on your answer sheet. |
| 15. Mark your answer on your answer sheet. | 28. Mark your answer on your answer sheet. |
| 16. Mark your answer on your answer sheet. | 29. Mark your answer on your answer sheet. |
| 17. Mark your answer on your answer sheet. | 30. Mark your answer on your answer sheet. |
| 18. Mark your answer on your answer sheet. | 31. Mark your answer on your answer sheet. |
| 19. Mark your answer on your answer sheet. | |

PART 3

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. Where does the man work?
(A) At a grocery store
(B) At an office supply store
(C) At a gift shop
(D) At an advertising firm
33. Why does the woman call the business?
(A) To ask about a product
(B) To confirm a delivery
(C) To praise an employee
(D) To inquire about job openings
34. What does the man say he will do?
(A) Provide a coupon
(B) Update a Web site
(C) Meet with a client
(D) Speak to a manager
-
35. What does the woman ask about?
(A) The time of an event
(B) The name of a client
(C) The location of a meeting
(D) The cost of an order
36. What problem does the woman mention?
(A) Some equipment is not working.
(B) Some documents are missing.
(C) An agenda is incorrect.
(D) An employee is absent.
37. What does Steve ask for permission to do?
(A) Revise a contract
(B) Make some announcements
(C) Complete a purchase
(D) Leave work early
38. What did the woman recently do?
(A) She moved to a new area.
(B) She published a book.
(C) She participated in a news conference.
(D) She purchased a mobile phone.
39. What does the man say about Dr. Chan?
(A) She is available on weekends.
(B) She speaks several languages.
(C) She conducts research.
(D) She works for a university.
40. What does the man say he will do?
(A) Arrange a client luncheon
(B) Move some furniture
(C) Give the woman a business card
(D) Show the woman an informational video
-
41. What did the man do last week?
(A) He conducted a safety inspection.
(B) He competed in an athletic tournament.
(C) He took a family vacation.
(D) He led a city government meeting.
42. What are the speakers mainly talking about?
(A) Methods of training employees
(B) Methods of paying for parking
(C) How to use protective equipment
(D) How to choose an insurance policy
43. What will the man probably do next?
(A) Charge a credit card
(B) Approve a budget
(C) Pick up a new uniform
(D) Demonstrate a mobile application
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44. Who is Ken Jacobs?
(A) An architect
(B) A chef
(C) A furniture designer
(D) A theater owner
45. What priority does the woman mention?
(A) Using local products
(B) Reducing expenses
(C) Finding qualified employees
(D) Providing more seating
46. What will the speakers do next?
(A) Walk around a building
(B) Estimate some prices
(C) Look at some plans
(D) Discuss permit requirements
-
47. What product are the speakers discussing?
(A) An electric tool
(B) A light fixture
(C) A safety helmet
(D) A laptop computer
48. Why does the man say, "I have the warranty right here"?
(A) To indicate that he is confused
(B) To prove that he is correct
(C) To finalize a purchase
(D) To decline an offer
49. What does the man suggest the woman do?
(A) Have an item repaired
(B) Read a manual
(C) Take some photographs
(D) Complete a survey
-
50. Where do the speakers work?
(A) At a call center
(B) At a travel agency
(C) At a repair shop
(D) At a shipping facility
51. Why does the woman say, "Ten new customers is a lot"?
(A) To support a decision
(B) To praise a colleague
(C) To request a promotion
(D) To express concern
52. What does the man offer to do?
(A) Speak with a supervisor
(B) Provide some feedback
(C) Check some inventory
(D) Order some tools
-
53. What are the speakers discussing?
(A) A job transfer
(B) A trade show
(C) A market survey
(D) A new product
54. What did the man's team do to stay competitive?
(A) They worked more efficiently.
(B) They used inexpensive materials.
(C) They recruited top candidates.
(D) They offered discounts.
55. What will the woman do next?
(A) E-mail some managers
(B) Order some equipment
(C) Schedule a team meeting
(D) Confirm a reservation
-

56. What is the woman's job?
 (A) Travel agent
 (B) Pilot
 (C) Journalist
 (D) Lawyer
57. What did the woman do last week?
 (A) She toured a facility.
 (B) She received a business loan.
 (C) She attended a trade show.
 (D) She conducted job interviews.
58. What problem does the woman mention?
 (A) A flight was canceled.
 (B) An office was closed.
 (C) Some signatures are missing.
 (D) More photographs are needed.
-
59. What does the company want to do?
 (A) Hold a focus group
 (B) Expand into new markets
 (C) Hire an architect
 (D) Develop a new Web site
60. Why did the woman invite the man to the meeting?
 (A) To present the results of data analysis
 (B) To develop a slide show for clients
 (C) To announce a new store location
 (D) To prepare for a shareholders' meeting
61. What will the meeting attendees most likely do next?
 (A) Report on individual progress
 (B) Look at some design plans
 (C) Discuss some marketing ideas
 (D) Create a project timeline
-

Flight 722 Bristol to London		
Date:	Gate:	Seat:
June 17	56	8C
Departure:	Arrival:	
9:30 A.M.	11:22 A.M.	



62. Look at the graphic. What information has just changed?
 (A) June 17
 (B) 56
 (C) 8C
 (D) 9:30 A.M.
63. What has caused the change?
 (A) A flight is overbooked.
 (B) A computer is not working.
 (C) Weather conditions are poor.
 (D) A flight crew has arrived late.
64. What does the woman give to the man?
 (A) A meal voucher
 (B) A Web site address
 (C) A password
 (D) A receipt
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Rose Bloom Hotel, January 18	
Maintenance Tasks	Location
Paint walls	Orchid Room
Repair the television	Room 156
Replace lightbulbs	Lilac Conference Room
Install new carpet	Room 444

Expenses			
Equipment	\$300		
Marketing	\$520		
Utilities	\$160		
Travel	\$75		

65. Why does the woman apologize?
- (A) She damaged an item.
 (B) She arrived late to work.
 (C) She missed a meeting.
 (D) She forgot to file a report.
66. Look at the graphic. Which maintenance task is a priority?
- (A) Painting walls
 (B) Repairing the television
 (C) Replacing lightbulbs
 (D) Installing new carpet
67. What is the man looking for?
- (A) A guest list
 (B) A conference schedule
 (C) Registration forms
 (D) Maps of the area
68. What does the woman say she is pleased about?
- (A) Employee performance
 (B) Increased sales
 (C) A positive review
 (D) A store location
69. Look at the graphic. Which category amount needs to be updated?
- (A) Equipment
 (B) Marketing
 (C) Utilities
 (D) Travel
70. What does the man offer to do?
- (A) Correct an online catalog
 (B) Adjust a budget
 (C) Consult another business owner
 (D) Postpone a business trip