

Listen and choose the correct answer



1



4



2



5



3



6

## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
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20. Mark your answer on your answer sheet.
21. Mark your answer on your answer sheet.
22. Mark your answer on your answer sheet.
23. Mark your answer on your answer sheet.
24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

**PART 3**

Directions: You will hear some conversations between two people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

41. Where does this conversation probably take place?

- (A) At a reception desk
- (B) On a factory floor
- (C) At a technology conference
- (D) In an elevator

42. What floor does Ms. Evans work on?

- (A) First
- (B) Second
- (C) Third
- (D) Fourth

43. Why does the man want to speak with Ms. Evans?

- (A) He is trying to sell some equipment.
  - (B) He needs to review a procedure.
  - (C) He is looking for employment.
  - (D) He wants to make a purchase.
- .....

44. Who is Mr. Park talking to?

- (A) A friend
- (B) His assistant
- (C) A client
- (D) A travel agent

45. Why does the woman call Mr. Park?

- (A) To remind him of a special offer
- (B) To arrange to meet with him
- (C) To confirm his schedule
- (D) To request a document from him

46. When does Mr. Park say he will call the woman back?

- (A) This morning
- (B) This afternoon
- (C) Tomorrow morning
- (D) Tomorrow afternoon

47. Where most likely are the speakers?

- (A) At a grocery store
- (B) At a restaurant
- (C) At a furniture store
- (D) At a movie theater

48. Why was the woman concerned?

- (A) The door will not close properly.
- (B) The staff did not have enough to do.
- (C) There were too many tables.
- (D) There were not enough clean dishes.

49. What will the man probably do next?

- (A) Help a customer
- (B) Load the dishwasher
- (C) Clean some utensils
- (D) Find some more chairs

.....  
50. What are the speakers mainly discussing?

- (A) How they will get to the airport
- (B) What they will do in the evening
- (C) What they will have to eat
- (D) What movie they will see

51. Who is Kathy expecting from New York?

- (A) A relative
- (B) A co-worker
- (C) A friend
- (D) A classmate

52. What will Kathy do next?

- (A) Visit Susan
  - (B) Buy some tickets
  - (C) Make a reservation
  - (D) Get some money
- .....

53. When did the man receive the book?

- (A) Today
- (B) Yesterday
- (C) Two weeks ago
- (D) A month ago

54. What is suggested about the book?

- (A) It is expensive.
- (B) It is popular.
- (C) It has a defect.
- (D) It has color pictures.

55. What does the woman ask for?

- (A) A credit card number
- (B) A receipt
- (C) A billing address
- (D) A delivery date

.....  
56. What is this conversation about?

- (A) The location of a package
- (B) A new assistant
- (C) The shortage of boxes
- (D) A printing problem

57. Who is Ms. Meyers?

- (A) A mail room employee
- (B) An office supply salesperson
- (C) A co-worker of Ms. Bingman
- (D) A shipping company representative

58. What will the man probably do next?

- (A) Mail some letters
- (B) Order some ink cartridges
- (C) Deliver a package to Lisa Bingman
- (D) Write Ms. Bingman's name on a package

59. Where is the newspaper?

- (A) By a window
- (B) In a coffee-break room
- (C) In a computer lab
- (D) At a newsstand

60. What kind of offer did the man read about?

- (A) A free newspaper subscription
- (B) A discount on laptop computers
- (C) Fast Internet access
- (D) Cheap coffee

61. What does the woman suggest?

- (A) Taking a short break
- (B) Reading a different newspaper
- (C) Looking at a Web site
- (D) Going to a computer store

.....  
62. Where does the woman work?

- (A) At a department store
- (B) At a telephone company
- (C) At a shipping company
- (D) At a financial institution

63. Why is the man calling?

- (A) To transfer money between accounts
- (B) To request payment of a bill
- (C) To order electronic equipment
- (D) To schedule a job interview

64. What does the woman ask for?

- (A) An address
  - (B) A password
  - (C) A phone number
  - (D) An account number
- .....

65. Who is the woman?

- (A) A builder

- (B) A weather forecaster
- (C) A shop owner
- (D) An event planner

66. Why has construction been delayed?
- (A) The weather has been bad.
  - (B) The building supplies were delivered late.
  - (C) The crew has been working on another project.
  - (D) The building design was changed.

67. What does the woman expect to do in June?
- (A) Schedule a party
  - (B) Open a store
  - (C) Receive some shipments
  - (D) Finish a construction project

68. What are the speakers discussing?
- (A) The dates of a future vacation
  - (B) The results of a marketing survey
  - (C) An employee's attendance at a meeting
  - (D) A chart from a recent report

69. Where is Edmund?
- (A) He is at his desk.
  - (B) He is away on a trip.
  - (C) He is making copies.
  - (D) He is at a client's office.

70. What does the woman say she will do?
- (A) Reschedule a meeting
  - (B) Take notes at a meeting
  - (C) Help Edmund write a report
  - (D) Go over a document with Edmund

41-43

(W-Am) " ..... Alliance Technology Corporation. How may I help you?

(M-Br) I ..... Elizabeth Evans.

(W-Am) ..... while ..... Ms. Evans. .... ?

(M-Br) Yes. My name is Bill Johnson. ....

44-46

(W-Br) \*\* Mr. Park, this is Jenny Kim from Best

Travel ..... South Korea.

Remember.....

(M-Am) Oh yes. ...., Ms.

Kim. .... ?

(W-Br) Sure..... Tomorrow will be too late.

(M-Am) All right..... And I am interested.

47-49

(W-Am) 47. 48 We....., and ..... ?

(M-Br) In the kitchen, .....

(W-Am) Oh, that's good, thanks. ....

47, 49 A .....

(M-Br) No problem. ....

50-52

(M-Br) Hi, Kathy. .... ?

(W-Br) Oh no, I forgot. .... " My cousin Susan .....

and .....

Piazza. ....

..... so .....

(M-Br) Dinner sounds great! .....

Have .....

(W-Br) You know, ..... It's not .....

53-55

(M-Am) Excuse me, »..... and it .....

..... Could .....

(W-Br) You certainly can, .....

Do ..... ? I'll ..... proof of purchase.

(M-Am) No, ..... It's a gift from a friend. ....

(W-Br) Oh, ....., but .....

56-58

(W-Br) Hello, mail room? This is Lisa Bingman. ....

(M-Am) I'll check for you, Ms. Bingman. ....

(W-Br) ss ..... M? .....  
Ms. Meyers, ..... It should.....

(M-Am) Yes, I see a package here for Ms. Meyers.....

59-61

(M-Am) Harriet, .....  
.....? I .....

(W-Am) 59 I saw Phil .....  
Why, .....?

(M-Am) .....

(W-Am) Yeah,..... Here, .....

62-64

(W-Am) .....the Kim InvestmentGroup. This is Clara Jones. ....

(M-Am) Hello, my name is Fred Kane, ..... the Clearsea Electronics Company. ....

(W-Am) No problem, sir. ....?

(M-Am) ..... Oh, before .....  
..... We'd like to schedule it for March 31.

65-67

(W-Br) Brian,..... I'm kind of worried. ....

(M-Am) .....  
..... But we .....

(W-Br) Well,..... June 13th. So I .....

(M-Am) That should be no problem. ....  
, we'll have .....

Questions 11-15 refer to the following e-mail and press release.

1101E  
2/2

<b>Date:</b>	Thursday, 23 July 11:45:29
<b>Subject:</b>	Sid Zablonki
<b>From:</b>	"Lewis Cucuk" <lcucuk@komptex.com>
<b>To:</b>	jarvisw@komptex.com; sloanet@komptex.com; joanmac@komptex.com; giles@komptex.com

First of all, thank you all for a very productive meeting this morning. This message confirms our agreement on the main points of the media report Komptex will release to the press at 4 P.M. this afternoon.

The report will be brief and to the point. It will announce Sid Zablonki's resignation and the appointment of his replacement. There will be no references to Mr. Zablonki's reasons for resigning his position. Sid has asked us to respect his privacy, and we intend to do that. The media will be asked to contact the vice president of human resources with any follow-up questions.

Thank you for your cooperation and support.

Lewis Cucuk  
President  
Komptex, Inc.

## **Change in Leadership at Komptex, Inc.**

**Press Release  
July 23, 16:00**

Komptex has just announced the resignation of its chief executive officer, Sid Zablonki, effective immediately. Since taking over the leadership of Komptex eight years ago, Mr. Zablonki has been instrumental in building relationships with major film companies and broadcast studios, including Komptex' recent collaborations with Hoorah Filmworks. Jarvis Wang, vice president of human resources at Komptex, said, "Sid led our company through some major advancements. We owe a lot of the company's current success to him, and we will be forever grateful for his insight and initiative."

Harriet Trudeau, the creative director of Camden Entertainment for the past five years, will assume the position vacated by Mr. Zablonki. Prior to her position at Camden Entertainment, Ms. Trudeau was senior vice president of McNamus Brothers' marketing and advertising department. At Komptex, she will focus on expanding the company's television, news, finance, and children's media initiatives. A short biography of Ms. Trudeau and a list of her professional achievements can be found on the company Web site at [www.komptex.com/bios](http://www.komptex.com/bios).



Questions 16-20 refer to the following two letters

Karen Paxton  
Advertising Research Group  
305 Jefferson Avenue  
New York, NY 10023

March 12

Dear Ms. Paxton,

I spoke to your assistant on the telephone last Thursday, and she suggested that I write directly to you to express my interest in an internship at your company.

I will graduate soon and I am seeking hands-on experience in market research. Specifically, I am interested in an internship that will offer training as a focus group discussion moderator. I believe that my business degree and my interpersonal skills qualify me for an internship in this area.

As my enclosed résumé indicates, I served as a part-time assistant to the moderator of focus groups at Mauer Advertising for one academic year. My other related experience includes conducting opinion polls for my university newspaper and observing focus groups for an advertising class at the university. I am extremely interested in working at Advertising Research Group and would welcome an opportunity to speak with you further about the internships you have available.

Sincerely yours,

*Rita Warren*

Rita Warren  
3 Carver Street  
Brooklyn, NY 11201

April 6

Dear Ms. Warren,

Thank you for your letter and your résumé. We are always interested in providing opportunities to recent graduates with your experience and qualifications.

Unfortunately, at the present time we have no open internships that match your specific interest. On a more positive note, however, we are looking for a trainee to help conduct market research opinion polls. It is a one-year internship that could lead to the offer of permanent employment. If this type of work interests you, I suggest you contact Juan Santos, the head of our human resources department, to discuss the responsibilities of the internship.

Yours truly,

*Karen Paxton*

Karen Paxton  
Advertising Research Group



Questions 21-25 refer to the following advertisement and e-mails

Unit 5

**Moving Sale!**

Cam & Cornelius is moving! We can't bring everything to our new location, so we are having a big inventory sale!

**April 22-27**  
**Open Mon. - Sat. 10 A.M. - 8 P.M.**

25% off tables and chairs	35% off sofas
40% off bedding	50% off kitchenware

Remember to visit us starting May 1 at our new place!  
Old Address: 1304 Darwin Street    **→**    New Address: 1425 Pitt Road

E-Mail message

<b>To:</b>	Cornelius Kwon <ckwon@corneliusplace.com>
<b>From:</b>	Emily Mancini <emily@mydeliciousbakery.com>
<b>Date:</b>	April 17
<b>Subject:</b>	Product Inquiry

Dear Mr. Kwon,

I saw your advertisement and was interested in purchasing some items for my new bakery.

First, I would like approximately 75 white porcelain plates of all different sizes and shapes. Also, I will be needing 4 wooden tables and 16 wooden chairs. There should be four seats per table. The table measurements should be 76 centimeters in height, 152 centimeters in length, and 96 centimeters in width.

If you have any of the requested products in stock, I can visit Cam & Cornelius on the first day of the sale to see the items in person. Thank you.

Sincerely,  
Emily Mancini

To: Emily Mancini <emily@mydeliciousbakery.com>  
From: Cornelius Kwon <ckwon@corneliusplace.com>  
Date: April 18  
Subject: RE: Product Inquiry

Dear Ms. Mancini,

Thank you for choosing Cam & Cornelius. I have checked our inventory and listed all the dishware that meets your requirements.

Name	Description	Number of items
Rayna	12 centimeters, square	15
Chelsea	18 centimeters, round	19
Stephano	46 centimeters long, 38 centimeters wide, rectangular	23

As for the tables and chairs, I do not have any that fit your requirements.

I will set aside all the merchandise mentioned above. I look forward to seeing you at the store.

Regards,  
Cornelius Kwon

21. What will happen on Darwin Street?  
(A) A man will build new chairs.  
(B) A store will have a sale.  
(C) A new furniture shop will open.  
(D) A delivery will be made to a bakery.
22. What is NOT mentioned as one of Ms. Mancini's requirements for tables?  
(A) Each one should be made of wood.  
(B) Each one should seat four people.  
(C) Each one should be 76 centimeters high.  
(D) Each one should have a circular shape.
23. When will Ms. Mancini most likely go to Cam & Cornelius?  
(A) April 17  
(B) April 18  
(C) April 22  
(D) April 27
24. In the second e-mail, the word "meets" in paragraph 1, line 2, is closest in meaning to  
(A) greets  
(B) fulfills  
(C) purchases  
(D) competes
25. What is true about the Rayna products in inventory?  
(A) They are white.  
(B) There are many sizes.  
(C) They are plastic.  
(D) There are 23 available.