

**PART 4**

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What is the purpose of the call?

- (A) To cancel plans to meet
- (B) To request a later due date
- (C) To ask for some help on a report
- (D) To go over an ongoing project

72. Where most likely does Tina Westerly work?

- (A) In the Sales Department
- (B) In the Marketing Department
- (C) In the Accounting Department
- (D) In the Shipping Department

73. What does the speaker say he needs to do?

- (A) Transfer to another department
- (B) Attend a meeting with his boss
- (C) Work faster on his own assignment
- (D) Assist a colleague with a project

74. What does the speaker say about the mechanics at West Side Auto Repairs?

- (A) They receive special training every year.
- (B) They are only qualified to work on cars and trucks.
- (C) They have been in the business a long time.
- (D) They work in pairs on every vehicle they look at.

75. What will the mechanics do before working on a vehicle?

- (A) Ask the customer to sign a contract
- (B) Explain why the work needs to be done
- (C) Give the customer some repair options
- (D) Mention the price of the work they will do

76. What is indicated about West Side Auto Repairs?

- (A) It is located in the suburbs.
- (B) It has space for five vehicles.
- (C) It specializes in motorcycles.
- (D) It is open all year round.

77. What is the speaker mainly discussing?
- (A) The performance of some employees
  - (B) The need to hire more workers
  - (C) A training session that will be held
  - (D) How to reduce complaints from customers
78. What does the speaker mean when she says, "I'd appreciate it if you would do that for me"?
- (A) She wants the listeners to work harder at their jobs.
  - (B) She wants the listeners to assist some other employees.
  - (C) She wants the listeners to be politer to customers.
  - (D) She wants the listeners to do their duties much better.
79. What does the speaker suggest may happen?
- (A) Some stores may be closed.
  - (B) The prices of services may increase.
  - (C) The orientation session may be canceled.
  - (D) Some individuals may lose their jobs.

80. Where most likely does this talk take place?
- (A) In a parking lot
  - (B) In an office
  - (C) At a park
  - (D) In a store
81. What is the problem?
- (A) A car is in the wrong place.
  - (B) No parking spots are available.
  - (C) The front doors are locked.
  - (D) People cannot get out of the building.
82. What does the speaker request?
- (A) That a fee be paid
  - (B) That a door be opened
  - (C) That a vehicle be moved
  - (D) That a person be quiet
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83. What does the speaker mention about the company's recent performance?
- (A) It earned half a million dollars.
  - (B) It released six new products.
  - (C) It had lower revenues than before.
  - (D) It had its best month in years.
84. How do customers feel about the new product line?
- (A) They believe it costs too much.
  - (B) They think it is easy to use.
  - (C) They have responded positively.
  - (D) They consider it poorly made.
85. What does the speaker ask the listeners to do?
- (A) Try to sell more new items
  - (B) Think of some solutions
  - (C) Suggest alternative products
  - (D) Speak with some customers

86. What is going to happen at 6:30?

- (A) A staff meeting will be held.
- (B) A dinner event will begin.
- (C) People will leave on a company trip.
- (D) An awards ceremony will be catered.

87. Why does the speaker say, "I'm not sure how that happened"?

- (A) To provide an excuse for Amy not being invited
- (B) To explain why Amy did not get directions
- (C) To apologize since Amy did not receive an award
- (D) To state that he does not know why the event changed

88. What does the speaker suggest that Amy do?

- (A) Download directions from a website
- (B) Send him an e-mail before work ends
- (C) Get a ride with one of her coworkers
- (D) Confirm that she wants to transfer

89. Where most likely does this talk take place?

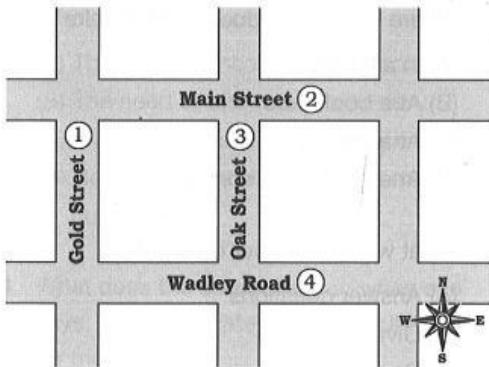
- (A) In a library
- (B) At a bookstore
- (C) At a school
- (D) At a publishing company

90. What will Mr. Hooper do first?

- (A) Answer questions
- (B) Give a speech
- (C) Read from a book
- (D) Sign copies of his book

91. What does the speaker say about Mr. Hooper's books?

- (A) They are for sale.
- (B) They are all checked out.
- (C) They are nonfiction works.
- (D) They are available to check out.



92. Where is Ms. Wallace?
- In a news van
  - In a studio
  - At a radio station
  - In a helicopter
93. Look at the graphic. Which part of the city had a traffic accident?
- Number 1
  - Number 2
  - Number 3
  - Number 4
94. When will Ms. Wallace make another traffic report?
- In 5 minutes
  - In a quarter of an hour
  - In half an hour
  - In an hour

Item	Number Ordered
soup bowl	10
dinner plate	20
wine glass	16
coffee cup	22

95. What does the speaker indicate about the delivery?
- It was very fast.
  - It cost too much.
  - It was slower than normal.
  - It was faster than usual.
96. Look at the graphic. How many new items does Mr. Tenaglia need?
- 8
  - 10
  - 12
  - 14
97. What does the speaker want?
- The address of a local store that he can visit
  - Information on how to get the missing items
  - A full refund for the broken items
  - A way to return the incorrect items to the company

Time	Talk/Speaker
10:30–11:15	Making Outlines for Essays by Ronald Devers
11:15–12:00	Imagining Creative Plots by Lisa Delacruz
1:00–2:00	Improving Dialogue by Linus McDowell
2:00–3:00	Building New Worlds by Mark Haverford

98. What is the purpose of the talk?

- (A) To request full participation by the audience
- (B) To introduce the keynote speaker
- (C) To encourage people to sign up
- (D) To welcome guests to an event

99. Who is Mary Lattimore?

- (A) A novelist
- (B) A creative writing professor
- (C) A poet
- (D) The host

100. Look at the graphic. What time is Lisa Delacruz going to speak?

- (A) At 10:30
- (B) At 11:15
- (C) At 1:00
- (D) At 2:00

**This is the end of the Listening test. Turn to Part 5 in your test book.**