

**PART 3**

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What is the purpose of the man's call?  
 (A) To inquire about a transportation service  
 (B) To change a flight from Boston  
 (C) To complain about a damaged bag  
 (D) To follow up on a missing item

33. What does the woman ask about?  
 (A) Where the man is staying  
 (B) When the man will arrive  
 (C) What form the man completed  
 (D) Who originally helped the man

34. What does the woman remind the man to do?  
 (A) Read a sign carefully  
 (B) Provide a tracking number  
 (C) Call the woman this afternoon  
 (D) Prepare a form of identification

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35. What is the purpose of the woman's call?  
 (A) To make a complaint  
 (B) To get some directions  
 (C) To inquire about a bill  
 (D) To book a hotel room

36. What does the man tell the woman about?  
 (A) Inclement weather conditions  
 (B) An entrance fee  
 (C) A closing time  
 (D) New company policies

37. What does the man suggest doing?  
 (A) Walking to a site  
 (B) Taking the subway  
 (C) Riding a bus  
 (D) Using a taxi

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38. What is the purpose of the woman's call?  
 (A) To change an appointment  
 (B) To apply for a job opening  
 (C) To inquire about business hours  
 (D) To request a complimentary service

39. Why does the woman say she does not want to come on Thursday?  
 (A) She has to attend a business meeting.  
 (B) She prefers a haircut from a certain employee.  
 (C) She plans to take a flight that day.  
 (D) She lives too far from the business.

40. What does the man offer to do?  
 (A) Call the woman if a customer cancels  
 (B) Ask a coworker to work overtime  
 (C) Print a copy of a document  
 (D) Give directions to another branch

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41. Where is the conversation most likely taking place?  
 (A) At a sporting goods store  
 (B) At an office  
 (C) At a fitness facility  
 (D) At a factory

42. According to the man, what does a red sticker on an item mean?  
 (A) It is currently on sale.  
 (B) It has been booked.  
 (C) It is not working.  
 (D) It is for advanced users.

43. What did the business do last month?  
 (A) Received an award  
 (B) Hired more workers  
 (C) Moved to a better location  
 (D) Conducted a survey

44. What are the speakers discussing?

- (A) A customer complaint
- (B) A grand opening
- (C) A staff change
- (D) A restaurant inspection

45. What problem does the man mention?

- (A) A dish is not selling well.
- (B) A shipment has not arrived.
- (C) An employee is inexperienced.
- (D) An advertisement contained an error.

46. What does the man offer to do?

- (A) Proofread a menu
- (B) Contact a print shop
- (C) Call Chef Mazzi
- (D) Create a new design

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47. Who most likely is the man?

- (A) A construction worker
- (B) A real estate agent
- (C) An interior designer
- (D) A homeowner

48. Why does the woman want to make some changes?

- (A) To retain employees
- (B) To follow a regulation
- (C) To save time
- (D) To increase profits

49. What is the man concerned about?

- (A) Opening an account
- (B) Upsetting a customer
- (C) Exceeding a budget
- (D) Missing a deadline

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50. What kind of event are the speakers planning?

- (A) An academic lecture
- (B) A technology course
- (C) A product launch
- (D) A job fair

51. What have Oakdale Center employees been asked to do?

- (A) Confirm a booking date
- (B) Decorate a venue
- (C) Put up some signs
- (D) Keep one entrance locked

52. What does the woman say she will check?

- (A) The expected number of attendees
- (B) The ingredients in some refreshments
- (C) The cost of renting a facility
- (D) The size of some tables

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53. What does the man mean when he says, "they all look the same"?

- (A) He needs help making a decision.
- (B) He is disappointed with the store's options.
- (C) He wants his devices to be the same color.
- (D) He thinks the brand does not matter.

54. What does the woman ask the man about?

- (A) The budget he has prepared for a purchase
- (B) The brands of his laptop and smartphone
- (C) The size of the area he wants to cover
- (D) The number of machines that will be used

55. What does the woman suggest about the Conway-HX?

- (A) It is not enough for the man's needs.
- (B) It is larger than the other models.
- (C) It is currently offered at a discount.
- (D) It is the most popular item.

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56. Why was the woman absent last week?

- (A) She visited another branch.
- (B) She had an illness.
- (C) She went on a business trip.
- (D) She was taking a vacation.

57. Why does the man say, "Arthur Hammond is on your team"?

- (A) To thank the woman for training a coworker
- (B) To correct an error in a document sent to the woman
- (C) To explain that he cannot answer the woman's questions
- (D) To reassure the woman about an assignment

58. What does the woman suggest about Mr. Hammond?

- (A) He has a lot of experience.
- (B) He used to work at Kenner International.
- (C) He is behind schedule.
- (D) He prefers to work alone.

59. What problem are the speakers discussing?

- (A) The restaurant lacks storage space.
- (B) A delivery contained the wrong items.
- (C) Some lighting in the kitchen is not working.
- (D) The temperature of an area is too high.

60. What does the woman think the business should do?

- (A) Take out a small loan
- (B) Purchase some new equipment
- (C) Hire a repairperson
- (D) Undergo another inspection

61. What will be sent to the woman?

- (A) A shipping address
- (B) A pricing estimate
- (C) Some contact details
- (D) An application form

|         |                   |
|---------|-------------------|
| Aisle 1 | Cleaning Supplies |
| Aisle 2 | Meats and Fish    |
| Aisle 3 | Packaged Snacks   |
| Aisle 4 | Teas and Coffees  |

62. According to the man, what will happen at the store next week?

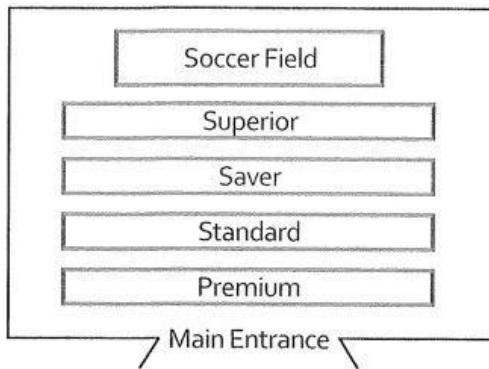
- (A) A clearance sale will take place.
- (B) An orientation session will be given.
- (C) Some new equipment will be installed.
- (D) Some safety inspectors will visit.

63. What does the woman offer to do?

- (A) Create a large sign
- (B) Update a Web site
- (C) Work an additional shift
- (D) Check on inventory levels

64. Look at the graphic. Which aisle will the man most likely go to?

- (A) Aisle 1
- (B) Aisle 2
- (C) Aisle 3
- (D) Aisle 4



65. How did the man find out about the event?

- By seeing a poster
- By searching online
- By reading a newspaper
- By talking to a friend

66. Look at the graphic. In which section does the man want to reserve a space?

- Premium
- Standard
- Saver
- Superior

67. What does the woman tell the man about?

- A restriction on vehicles
- A parking fee
- A registration process
- A food regulation

### Rainbow Printing

Customer: Marion Kimball

| Item                         | Quantity |
|------------------------------|----------|
| Banner (4'X8')               | 15       |
| Business card 100-count pack | 25       |
| Photo calendar               | 150      |
| Trifold brochure             | 350      |

68. What is the purpose of the man's call?

- To apologize for an error
- To request a payment
- To confirm a mailing address
- To promote a service

69. Look at the graphic. Which quantity is now incorrect?

- 15
- 25
- 150
- 350

70. What does the man say he will do?

- Give the woman store credit
- Send a discount coupon
- Report a problem to his manager
- Waive a delivery fee

**PART 4**

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Who most likely are the listeners?

- (A) Sales team members
- (B) Product developers
- (C) Company stockholders
- (D) Solar panel technicians

72. What is the speaker pleased about?

- (A) A contract was approved.
- (B) A goal was exceeded.
- (C) A product won an award.
- (D) A deadline was met.

73. Why should the listeners e-mail the speaker?

- (A) To confirm some figures
- (B) To schedule a business trip
- (C) To sign up for a group
- (D) To express a preference

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74. What is being advertised?

- (A) An interior design studio
- (B) A landscaping business
- (C) A transportation company
- (D) A flower shop

75. Who most likely is Spencer Shaw?

- (A) An interior designer
- (B) A maintenance worker
- (C) A magazine journalist
- (D) A television host

76. According to the speaker, what can listeners do on the Web site?

- (A) View an updated price list
- (B) Read customer comments
- (C) Register for a free consultation
- (D) Browse pictures of past projects

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77. According to the speaker, what is different about the sale this year?

- (A) It will be advertised in the newspaper.
- (B) It will include donations from the public.
- (C) It will last for more days than before.
- (D) It will be held earlier in the year.

78. What are the listeners asked to do?

- (A) Help set up an area
- (B) Sign up for a shift
- (C) Recruit some volunteers
- (D) Make a financial donation

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79. What does the speaker mention about the Willow Room?

- (A) It is in need of some repairs.
- (B) It will be used to store extra books.
- (C) It is the largest room in the library.
- (D) It will be the site of the next meeting.

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80. What kind of business is Pyramid?

- (A) A transportation company
- (B) A vacation resort
- (C) An accounting firm
- (D) A catering service

81. What information does the speaker ask for?

- (A) The departure time
- (B) The billing address
- (C) The number of people
- (D) The event date

82. What does the speaker want the listener to do?

- (A) Provide some feedback about a service
- (B) Send some information by e-mail
- (C) Call him at his office tomorrow
- (D) Leave a message with his coworker

83. What kind of products does Purnex Ltd. make?  
(A) Beauty products  
(B) Art supplies  
(C) Baked goods  
(D) Work uniforms

84. Why most likely does the speaker say, "the buildings are spread over a large area"?  
(A) To highlight a company's business expansion  
(B) To warn that a tour has a lot of walking  
(C) To give a reason for starting a tour late  
(D) To apologize for the large size of a tour group

85. What will the listeners most likely see next?  
(A) A gift shop  
(B) A production area  
(C) A museum exhibit  
(D) A research laboratory

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86. What has Sanjay Batta recently done?  
(A) Founded a university  
(B) Developed a medicine  
(C) Moved to another city  
(D) Published a book

87. According to the speaker, what will happen in Rio de Janeiro in June?  
(A) An academic lecture will be given.  
(B) A medical clinic will be opened.  
(C) An award will be presented.  
(D) A fundraiser will be hosted.

88. What are listeners encouraged to do?  
(A) Enter a prize drawing  
(B) Call the radio station  
(C) E-mail their questions  
(D) Attend an event

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89. What does the speaker tell listeners about?  
(A) A training workshop  
(B) An equipment installation  
(C) A safety check  
(D) A health examination

90. What does the speaker suggest when she says, "we don't set the schedule"?  
(A) Employees can take some time off.  
(B) She thinks a plan is inconvenient.  
(C) Employees can work anytime.  
(D) She does not mind changing a deadline.

91. According to the speaker, how can listeners get more information?  
(A) By calling the speaker  
(B) By visiting a Web site  
(C) By attending another meeting  
(D) By reading some signs

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92. What will some listeners do next week?  
(A) Learn how to close the store  
(B) Unpack some new merchandise  
(C) Give demonstrations to customers  
(D) Make a list of the store's goods

93. What does the speaker imply when he says, "It took three days"?  
(A) He was disappointed with a delayed shipment.  
(B) He thinks a deadline for an assignment should be extended.  
(C) He was impressed with how quickly a project was done.  
(D) He wants to schedule another meeting later.

94. Why should listeners visit the speaker's office?  
(A) To report missing items  
(B) To make a suggestion  
(C) To sign up for a task  
(D) To check their hourly wage

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| Group Activities            |         |
|-----------------------------|---------|
| Safety review               | Takeshi |
| Production floor tour       | Gloria  |
| Live demonstration          | Ji-Hee  |
| Question-and-answer session | William |

| Proposed Project          | Projected Cost |
|---------------------------|----------------|
| Web site upgrades         | \$15,000       |
| Landscaping changes       | \$25,000       |
| Visitor center renovation | \$30,000       |
| Security upgrades         | \$60,000       |

95. What kind of goods does the speaker's company produce?

(A) Furniture  
(B) Clothing  
(C) Electronics  
(D) Food

96. Look at the graphic. Whose activity will be longer than all the other parts?

(A) Takeshi's  
(B) Gloria's  
(C) Ji-Hee's  
(D) William's

97. What does the speaker remind listeners to do?

(A) Select a group  
(B) Avoid taking photos  
(C) Stay together  
(D) Carry an ID card

98. Where most likely does the speaker work?

(A) At a museum  
(B) At a music venue  
(C) At a hospital  
(D) At a government office

99. Look at the graphic. About how much money was collected during the fundraiser?

(A) \$15,000  
(B) \$25,000  
(C) \$30,000  
(D) \$60,000

100. What will the listeners do next?

(A) Watch a performance  
(B) View some images  
(C) Hear an introduction  
(D) Review a document

**This is the end of the Listening test.**