

**1** Complete 1–10 with the best option a–c.

- 1 Our perks include subsidized meals, health care and a \_\_\_\_\_ car.  
a corporate    b company    c commercial
- 2 How is company loyalty \_\_\_\_\_ by senior management in your company?  
a fulfilled    b acknowledged    c commissioned
- 3 Does your company offer any kind of non-professional staff \_\_\_\_\_?  
a development    b education    c extension
- 4 We're lucky to have a non-\_\_\_\_\_ pension plan.  
a contribution    b contributing    c contributory
- 5 I work for an airline, so my family gets a really good \_\_\_\_\_ on flights.  
a discount    b decrease    c bargain
- 6 Our company offers free medical \_\_\_\_\_ so we don't need to worry if we become ill.  
a assurance    b insurance    c reassurance
- 7 Non-cash \_\_\_\_\_ can often be more effective for staff motivation than extra money.  
a repayments    b rewards    c returns
- 8 Winning the prize gave me a great sense of \_\_\_\_\_.  
a realization    b completion    c achievement
- 9 I think this person deserves more \_\_\_\_\_ for her many years of service to the company.  
a recognition    b performance    c incentive
- 10 You seem bored most of the time. Maybe you'd get a promotion if you showed a bit more \_\_\_\_\_ at work.  
a reward    b enthusiasm    c performance

**2** Match the words from the list to statements 1–6.

appreciation    bonus    commission    feedback  
fulfilment    incentive

- 1 You've done well this year, overall. There are a few things that need improvement, but you've also had some successes. \_\_\_\_\_
- 2 My boss said he would really miss me if I left. It's nice to know he feels that way. \_\_\_\_\_
- 3 If I'm one of the top ten salespeople, I'll get a ten-day holiday in Florida. \_\_\_\_\_
- 4 The company has had a successful year, so I got an extra €2,000 in November – on top of my salary. \_\_\_\_\_
- 5 If I can make six sales this month, that'll be 3% of €24,000 times six, which will be €4,320. \_\_\_\_\_
- 6 I work for a charity. The salary isn't very high but the work is interesting and I feel I'm using my skills doing something very worthwhile. \_\_\_\_\_

**6.1** Match the two parts of the extracts containing expressions from A opposite.

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|---|--|
| 1 Having so many streams of instant communication leads to information overload.                                      | <input type="checkbox"/> a on stress management without addressing the underlying organizational causes. |
| 2 Many companies are reacting to the problems of their staff experiencing stress by throwing training courses at them | <input type="checkbox"/> b Such demands are becoming a major stress factor at work.                      |
| 3 Those working in the stress industry are mostly genuine, well-meaning people.                                       | <input type="checkbox"/> c before they affect your physical or mental health.                            |
| 4 It's important to treat damaging stress symptoms  | <input type="checkbox"/> d effects of losing your job.   |
| 5 Our stress counsellors are fully qualified to deal with the   | <input type="checkbox"/> e But some of them use methods which are clearly not working.                   |