

C  8 Listen to an interview and take notes. Then, choose the right answers.

1. What do the speakers say about cognitive biases?
 - a. They change how people talk to each other.
 - b. They affect how people understand things.

2. What is an example of the halo effect?
 - a. Believing that somebody wearing great clothes is probably also very intelligent
 - b. Preferring to spend time with, and talk to, people who are attractive and nice

3. What is an example of the actor-observer bias?
 - a. A boy who tells some people he failed a test because he was sick on the test day, but tells other people he failed because he did not study enough.
 - b. A girl who believes that she failed a test because she was sick on the test day, but believes other people failed because they did not study enough.

WORD FOCUS

To **influence** someone or something means to affect the person or thing.