

# Practice Test 3

## LISTENING

### SECTION 1 *Questions 1-12*

#### *Questions 1-4*

*Circle the appropriate letter*

*Example*

How does the woman travel every day?

- A by car
- B by bus
- C on foot
- D by train

1 What are the parking regulations on campus?

- A undergraduate parking allowed
- B postgraduate parking allowed
- C staff parking only allowed
- D no student parking allowed

2 The administration office is in

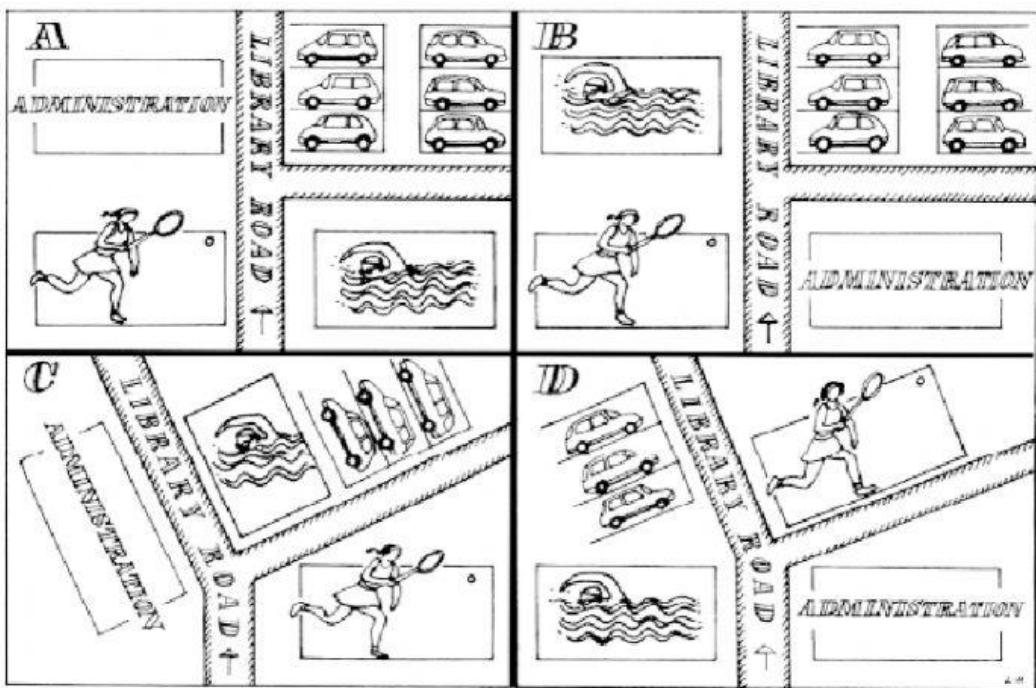
- A Block B.
- B Block D.
- C Block E.
- D Block G.

3 If you do not have a parking sticker, the following action will be taken:

- A wheel clamp your car.
- B fine only.
- C tow away your car and fine.
- D tow away your car only.

Listening

4 Which picture shows the correct location of the Administration office?



Questions 5-10

Complete the application form using **NO MORE THAN THREE WORDS**

*Application for parking sticker*

Name (5) .....

Address (6) Flat 13 .....

Suburb (7) .....

Faculty (8) .....

Registration number (9) .....

Make of car (10) .....

Questions 11-12

11 Cashier's office opens at    A 12.15    B 2.00    C 2.15    D 4.30

12 Where must the sticker be displayed? .....

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**SECTION 2 Questions 13-23**

Complete the notes below using **NO MORE THAN THREE WORDS** for each answer.

Date the museum was opened	(13)
The museum consists of a building and	(14)
Handicapped toilet door shows	Example: <i>a wheelchair</i>
The Education Centre is signposted by	(15)
If you lose your friends, meet at the	(16)
Warning about <i>The Vampire</i>	(17)
How often are the tours of <i>The Vampire</i> ?	(18)
Person featured in today's video	(19)
The Leisure Gallery shows how Australian culture is influenced by	(20)
The Picture Gallery contains pictures by	(21)
Cost of family membership of the museum	(22)
“Passengers and the Sea” includes a collection of	(23)

### SECTION 3 *Questions 24-32*

#### *Questions 24-27*

*Click the correct answer*

24 Mark is going to talk briefly about

- A marketing new products.
- B pricing strategies.
- C managing large companies.
- D setting sales targets.

25 According to Susan, air fares are lowest when they

- A include weekend travel.
- B are booked well in advance.
- C are non-refundable.
- D are for business travel only.

26 Mark thinks revenue management is

- A interesting.
- B complicated.
- C time-consuming.
- D reasonable.

27 The airline companies want to

- A increase profits.
- B benefit the passenger.
- C sell cheap seats.
- D improve the service.

#### *Questions 28-32*

*Complete the notes using NO MORE THAN THREE WORDS for each answer*

Two reasons for the new approach to pricing are:

(28) ..... and

(29) .....

In future people will be able to book airline tickets (30) .....

Also being marketed in this way are (31) ..... and

(32) .....

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**SECTION 4 Questions 33-42**

**Questions 33-37**

Complete the table Write **NO MORE THAN THREE WORDS** for each answer

<b>SPACE MANAGEMENT</b>	
RESEARCH METHOD	INFORMATION PROVIDED
<b>Questionnaires</b> (33) .....	what customers think about (33) .....
(34) .....	how customers move around supermarket aisles
<b>Eye movement</b> (35) .....	the most eye-catching areas of the shop
<b>Computer programs</b> e.g. (36) .....	the best (37) .. for an article in the shop

**Questions 38-42**

Label the diagram with **NO MORE THAN THREE WORDS** for each answer

## A SUPERMARKET AISLE

