

# Lease negotiation between Landlord and Tenant

**Mr. Johnson - the landlord**

**Ms. Patel- the prospective tenant**

**Mr. Johnson:** Good afternoon, Ms. Patel. I hope you had a chance to review the lease agreement we provided.

**Ms. Patel:** Good afternoon, Mr. Johnson. Yes, I've gone through it. Overall, the terms seem reasonable, but I have a few points I'd like to discuss.

**Mr. Johnson:** Of course, I'm open to discussing any concerns you may have.

**Ms. Patel:** Firstly, the lease duration is a bit longer than I anticipated. Is there any flexibility in shortening it?

**Mr. Johnson:** I understand your perspective. How about we meet halfway and adjust the lease term to two years instead of the proposed four?

**Ms. Patel:** That sounds more in line with what I was considering. Thank you for being flexible on that. Regarding the monthly rent, is there room for negotiation?

**Mr. Johnson:** I believe we can reach a deal that works for both of us. I'm willing to offer a slight reduction in the monthly rent if you sign a two-year lease.

**Ms. Patel:** That sounds reasonable. I appreciate your willingness to adjust. There's also a clause about maintenance responsibilities. Can we clarify what falls under my responsibility as the tenant?

**Mr. Johnson:** Absolutely, we can specify that any major repairs, such as plumbing and electrical issues, will be the landlord's responsibility. Routine maintenance tasks, like changing light bulbs, would be yours.

**Ms. Patel:** That clarification helps. Lastly, the parking situation wasn't explicitly mentioned. Is there designated parking for tenants?

**Mr. Johnson:** Yes, we have a parking lot for tenants. However, it's on a first-come, first-served basis. Would you prefer an assigned parking spot?

**Ms. Patel:** That would be ideal if possible.

**Mr. Johnson:** I'll make a note to assign a parking spot for your unit. We're almost there. Shall we finalize this deal with the adjustments we discussed?

Ms. Patel: Yes, I'm satisfied with the modifications. Let's proceed with the lease agreement as discussed.

Mr. Johnson: Great! I'll have my assistant prepare the revised lease for your review and signature.

Ms. Patel: Thank you, Mr. Johnson, for your understanding and flexibility throughout this negotiation.