IDENTIFYING MANAGEMENT ROLES

INTERPERSONAL ROLES

1. The person who must give tours to VIPs.
2. The manager that must decide about the quality of a laptop and chooses to use a cheaper material instead of a more expensive product in the device.
3. Someone with special skills or knowledge in working with the government that helps a company make agreements with the government.
4. Your Choice:

- **Leadership**
- **Liaison**
- **Figurehead**

INFORMATIONAL ROLES

1. A manager at a car company who reads business and automobile industry magazines to understand the automobile market.
2. The leader who shares his vision with others.
3. The person who writes an article for the company's website.
4. Your Choice:

- **Disseminator**
- **Monitor**
- **Spokesperson**

DECISIONAL ROLES

1. Henry Ford, who used the assembly line to optimize his production of automobiles.
2. Finding ways to continue production when resources are delayed.
3. Monitoring equipment, understanding the operational life span, and replacing it when required.
4. The person who finds a company to design the company logo for the best price.
5. Your Choice:

- **Negotiator**
- **Entrepreneur**
- **Resource Allocator**
- **Disturbance Handler**

LIVEWORKSHEETS