1 Complete 1–10 with the best option a–c.

1 Our perks include subsidized meals, health care and a _____ car.
   a corporate   b company   c commercial

2 How is company loyalty _____ by senior management in your company?
   a fulfilled   b acknowledged   c commissioned

3 Does your company offer any kind of non-professional staff _____?
   a development   b education   c extension

4 We're lucky to have a non-_____ pension plan.
   a contribution   b contributing   c contributory

5 I work for an airline, so my family gets a really good _____ on flights.
   a discount   b decrease   c bargain

6 Our company offers free medical _____ so we don't need to worry if we become ill.
   a assurance   b insurance   c reassurance

7 Non-cash _____ can often be more effective for staff motivation than extra money.
   a repayments   b rewards   c returns

8 Winning the prize gave me a great sense of _____.
   a realization   b completion   c achievement

9 I think this person deserves more _____ for her many years of service to the company.
   a recognition   b performance   c incentive

10 You seem bored most of the time. Maybe you'd get a promotion if you showed a bit more _____ at work.
   a reward   b enthusiasm   c performance

2 Match the words from the list to statements 1–6.

appreciation   bonus   commission   feedback fulfilment   incentive

1 You've done well this year, overall. There are a few things that need improvement, but you've also had some successes. _____

2 My boss said he would really miss me if I left. It's nice to know he feels that way. _____

3 If I'm one of the top ten salespeople, I'll get a ten-day holiday in Florida. _____

4 The company has had a successful year, so I got an extra €2,000 in November – on top of my salary. _____

5 If I can make six sales this month, that'll be 3% of €24,000 times six, which will be €4,320. _____

6 I work for a charity. The salary isn't very high but the work is interesting and I feel I'm using my skills doing something very worthwhile. _____