

Name \_\_\_\_\_

## Unit Test 10

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Answer all questions.

### LANGUAGE

1 Write the verb in brackets in the past simple or present perfect.

- 1 Two years ago, I \_\_\_\_\_ (leave) my company for this one.
- 2 The price \_\_\_\_\_ (continue) to fall for the last two weeks.
- 3 In 2001, the market \_\_\_\_\_ (fall) to an all-time low.
- 4 This graph shows that inflation \_\_\_\_\_ (remain) steady for six months now.
- 5 German house prices \_\_\_\_\_ (double) since 1979.
- 6 How \_\_\_\_\_ (be) your trip?
- 7 We \_\_\_\_\_ (not/raise) our prices in recent weeks.
- 8 \_\_\_\_\_ (you/be) to France before?
- 9 I \_\_\_\_\_ (see) any changes in our recent performance.
- 10 \_\_\_\_\_ (you/invite) the press yesterday?

### VOCABULARY

2 Choose the correct verb from. Write a, b or c.

1. A lower price may increase sales but it also \_\_\_\_\_ the profit margin.  
a) increases      b) sets      c) reduces
2. Many companies are \_\_\_\_\_ costs to keep prices down.  
a) cutting      b) setting      c) increasing
3. All customers want to \_\_\_\_\_ good value for money.  
a) get      b) cost      c) sell

4. In recent months, sales \_\_\_\_\_ between 35 and 40.

a) fluctuated      b) rose      c) raised

5. Prices reached a peak last night and then fell.

a) reached      b) increased      c) put up

### 3 Write these trend words in the correct category.

remain steady / lower / rise / level / rocket / push down

## 1. increase:

2. decrease: \_\_\_\_\_

3. no change: \_\_\_\_\_

## CAREER SKILLS

4 Match the two halves of the phrases for describing graphs. Write the letter next to the number. Look at the example.

1\_\_e\_\_\_\_ I'd like you to look at...

a) of two thousand.

## 2 Turnover increased from 3 billion...

b) to 3.3 billion.

3 The volume of sales went up by...

c) three months now.

4 It then reached a peak...

d) and 5.9%.

5 This fell to a low point in...

e) this graph.

## 6 It's stayed the same for...

f) 2003,

7 It's still somewhere between 5.8%...

g) one percent.