

BTS PI 1 - Évaluation 1 (26/10/23)

I/ Listening comprehension

Apartments for Rent

| Level | Topic | Speakers | Length |
|-------|--------------------|-------------|--------|
| Easy | Renting Apartments | Man - Woman | 00:49 |

1/ What is the main topic / subject of the conversation?

- a) The cost of rent next to universities
- b) A search for a new apartment
- c) The problems with living in an apartment

2/ Why doesn't Ann like her current apartment?

- a) It's too expensive.
- b) The neighborhood is noisy.
- c) It's far from campus.

3/ How much money does Ann want to pay for rent?

- a) no more than \$200
- b) a little more than \$200
- c) around \$200

4/ Ann wants to rent an apartment that ____

- a) already has furniture.
- b) is close to campus.
- c) is in a good neighborhood.

5/ To help Ann, Roger is going to ____

- a) call his friend.
- b) check out an apartment.
- c) look online for rentals.

II/ Grammar

1 Divide the time phrases in the box below into two groups to show if they are used with the present simple or the present continuous.

| | | |
|-----------|----------------|------------------------|
| always | at the moment | at this moment in time |
| currently | every month | every week |
| generally | now | never |
| often | sometimes | this month |
| today | this week | twice a month |
| usually | | |

| Present simple | Present continuous |
|----------------|--------------------|
| usually | now |

2/ Does or Is doing?

1. Louise *works* as a consultant. (work)
2. This week, Louise _____ every day at a bank. (work)
3. Normally, Louise _____ the client to learn more about the company.
(interview)
4. Today she _____ everyone in administration. (interview)
5. Ms. Jones _____ coffee right now. (drink)
6. Usually Ms. Jones _____ green tea. (order)
7. I always _____ the phone in the office. (answer)
8. If the phone rings, I _____ it. (answer)
9. He usually _____ good feedback. (give)
10. This afternoon, he _____ feedback to the part-time employees. (give)
11. I _____ people when I can. (help)
12. I have so much to do today. Luckily, my colleague _____ me. (help)

III/ Vocabulary

- a) to generate leads
- b) to prospect
- c) to follow up with clients
- d) A contractor
- e) A listing
- f) to purchase
- g) to rent
- h) to rent out
- i) a tenant
- j) a landlord
- k) An appointment
- l) to be disappointed
- m/ a real-estate developer
- n/ a buyer

- 1) acheter
- 2) louer (pour y vivre, y travailler...)
- 3) un rendez-vous (pro)
- 4) louer / mettre un bien en location
- 5) le propriétaire / le logeur
- 6) repérer des clients potentiels
- 7) un locataire
- 8) un entrepreneur
- 9) être déçu(e)
- 10) prospecter
- 11) biens disponibles
- 12) effectuer le suivi client
- 13/ un acheteur
- 14/ un promoteur immobilier

| a | b | c | d | e | f | g | h | i | j | k | l | m | n |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | | | | |

IV/ Translate

1/ French > English

Il arrive au travail à huit heures quarante-cinq et prend un café avec ses collègues.

Tous les matins il repère des clients potentiels et prospecte.

2/ English > French

Afternoons revolve around listing presentations, initial meetings with news buyers, touring properties, showing homes and calling contractors.

In the evening, he turns off he work phone, relaxes with his family and eats a healthy meal.
