

A. Vocabulary:

1. Complete the two conversations with words from the list.

team marketing personal human

A What's your job?

B I'm the director for a small online company. What about you?

A I'm a resources manager and this is Nigel . He's aleader in our design department.

2. Match the company types in the list to the groups of companies 1–4.

pharmaceuticals automobile

financial services electronics

1 HSBC, BIDV, Vietcombank, Standard Chartered _____

2 AstraZeneca, Pfizer, Công ty Cổ phần Dược liệu TW2 _____

3 Philips, Sony, Panasonic, Samsung _____

4 Vinfast, Toyota, Ford _____

3. Complete this presentation with verbs from the list.

work products produce

I'm from Spain but I for a French company. Wecomputer equipment and software. We are also training with the products for our customers. We employ over five hundred people and we export to ten different countries including Russia and Brazil. I am a research technician and I develop new

B. Reading:

Sony Group Corporation

SONY



Sony's headquarters in Minato, Tokyo

Native name	ソニーグループ株式会社
Romanized name	<i>Sonī Gurūpu Kabushiki kaisha</i>
Formerly	Tokyo Tsushin Kogyo K.K. (1946–1957) Sony Corporation (1958–2021) ^{[a][1]}
Type	Public
Traded as	TYO: 6758 ↗ NYSE: SONY ↗ Nikkei 225 component (6758) TOPIX Core30 component (6758)
ISIN	JP3435000009
Industry	Conglomerate
Founded	7 May 1946; 77 years ago Nihonbashi, Chūō, Tokyo, Japan ^[2]
Founders	Masaru Ibuka Akio Morita
Headquarters	Kōnan, Minato, Tokyo, Japan
Area served	Worldwide

Products	Cameras Computer hardware Consumer electronics Films Music Robots Semiconductors Telecommunications equipment TV shows Video games
Services	Advertising agency Banking Credit finance Financial services Insurance Network services
Revenue	▲ ¥11.540 trillion (FY2022)
Operating income	▲ ¥1.208 trillion (FY2022)
Net income	▲ ¥943.622 billion (FY2022)
Total assets	▲ ¥32.041 trillion (FY2022)
Total equity	▲ ¥7.288 trillion (FY2022)
Number of employees	113,000 ^[3] (2023)
Subsidiaries	Sony Interactive Entertainment Sony Music Japan Sony Corporation Sony Semiconductor Solutions Sony Storage Media Solutions Sony Global Solutions Sony Financial Group Sony Corporation of America
Website	sony.com ↗

Question:

1. Where is Sony's headquarter based
2. How many years has Sony been in business?
3. Name 3 of Sony's products.
4. Name 2 of Sony's services
5. How many employees does Sony have?
6. Is Sony Digital one of Sony's subsidiaries?
7. What is Sony's official website?

C: Listening:

Listen to 4 business people introduce themselves. You should read their names first. Then listen and match the business cards with number 1-4. You can listen 3 times.

A **ASTENA Consulting Group**
Akim Anyukov
Accountant
PO Box 103 St Petersburg 193015 RUSSIA
Tel: +7 (812) 275-5626
Cell: +7 (812) 101-4046
E-mail: akim@accounts.ru

B **Habermos GmbH**
Emma Schneider
Product Manager
Steintwiete 47
20459 Hamburg Germany
Tel: +49 (0) 40-56 91 65 56
Mobile: +49 (0) 177-7 46 94 36
Skype: emmaschneider
E-mail: eschneider@habermos.de

C **RTA Seguros S.A.**
Nuria Sosa
Senior Manager
Ayacucho 3813 (B1766ETL) Recoleta Buenos Aires, Argentina
+(54 11) 4625-1796
E-mail: soaa@rtas.com.ar

D **Shi Jiabao**
88 Xue Yuan Road, Hangzhou, Zhejiang Province, P.R. China 310012
Tel: (0086-571) 2152433
E-mail: jia@mail.zjzs.edu.cn

Listen and fill in the blanks with numbers. You can listen 3 times.

1. LG Electronics was founded in
2. My phone number is
3. The total number of employees is
4. The company has been operating for years.
5. We've sold cars this month.

D. Writing:

Write a personal profile about yourself.

You should write about: Your name, your nationality, your position in the company, your company and its focus/ products

(Try to write **no more than 150 words**)