

**NAME:** \_\_\_\_\_

## **SOCIALIZING: Introductions and networking**

**A** Listen to the three conversations. Choose the correct description for each one.

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- a. Greeting someone and talking about the weather
- b. Introducing another person
- c. Introducing yourself and giving information about your company
- d. Greeting someone and talking about the past/changes

**B** Listen to the first conversation again and answer the questions.

1. Which of the expressions do you hear? Select them.

- a. Nice to see you again.
- b. Fine, thanks.
- c. Excellent!
- d. How about you?
- e. I changed my job last year.
- f. I'm in banking now.

2. Who is the Head of Marketing?

3. Who now works in finance?

**C** Listen to the second conversation again and complete the chart.

<b>Name</b>	<b>Company</b>	<b>Activity</b>
Bob Danvers		
Karin Schmidt		



Listen to the second conversation again and complete this extract.

Bob Well, we're basically an \_\_\_\_\_ business. We supply companies and organizations with various services including IT, \_\_\_\_\_, travel and even cleaning services.

Karin: I see. And is it a new company?

Bob: No, we're well established. The company was \_\_\_\_\_ in the mid-1980s, and over 7,000 \_\_\_\_\_; we've got our \_\_\_\_\_ in London and \_\_\_\_\_ Cape Town and Sidney - so we're pretty big.



Listen to the third conversation again and answer the questions.

1. What expression does Frank use to introduce Nathalie?

I'd like to meet Nathalie

Nice to meet Nathalie

2. Why could Nathalie be helpful to Christophe in his work?

She could deal with their South American customers

She speaks fluent Spanish

3. What interest do they share?