

Listening: Networking

ask you a few questions been nice talking could I just ask for your time
how are you in charge of in touch with really see sounds tell me more

1) Complete the questions and phrases from the two conversations from Exercise 3 with the words and phrases below. Then listen again to check your answers.

1. Can you put me _____ the person _____ your marketing projects?
2. Can you _____ about that?
3. I'd like to _____, if possible.
4. Good morning. _____ enjoying the fair?
5. It's _____ to you.
6. That _____ interesting.
7. I _____, wonderful.
8. Sorry, _____ you a few questions about Travelogue?
9. Thank you _____, Ben. I really appreciate it.
10. Oh, _____?

2) Put the phrases from the previous exercise into the correct category below.

Starting a conversation	Showing interest	Closing a conversation

3) Listen again and complete the statements about the careers event that Ben attended.

1. Ben is the _____ Manager.
2. Jamie studied _____ with a specialism in _____ at _____ University.
3. During his internship Jamie helped develop a marketing plan to _____ UK _____ for a village in Spain.
4. Jamie gave Ben his _____.
5. Jamie asked Ben to put him in touch with the person in _____ of _____ projects.

4) Ella is chatting with another recruiter at the careers event, Marek. Complete their conversation with the expressions below.

Could you put me in contact - do you have a few minutes to talk about - I really appreciate your time - Oh, really - That sounds very interesting - Uh-huh - very nice to have met you - Yes, definitely

Ella: Excuse me, _____ your company? I'm a graduate in marketing.

Marek: Yes, of course. We're a small, family-run business specializing in eco-tourism.

Ella: _____.

Marek: Yes, we are currently trying to expand our market into South-East Asia.

Ella: _____.

Marek: We're not a big team and we're looking for new graduates to help market this side of the project.

Ella: _____?

Marek: Is that something that would interest you?

Ella: _____.

Marek: OK. Let me give you some brochures and I would suggest you take a look at our website for more information about our current projects in the region.

Ella: _____ the person responsible for the marketing department?

Marek: Yes, of course. Do you have a business card?

Ella: No, but maybe I can give you my CV instead. My email address is just here at the top.

Marek: Thanks, Ella. I'm Marek. Nice to meet you.

Ella: Thank you, Marek. I look forward to hearing from you,_____.

Thanks and_____.