

Extra vocabulary

Fill in with the right words.

1. the amount of money taken by a business in a particular period: **turnover**
2. a newly established business. s____-____
3. a payment given to employees based on the sales they make: c_____
4. a person who is or has the potential to be very successful, especially academically or in business: h_____-f_____
5. being sold to retailers in large quantities and at low prices: w_____
6. a sum of money due as one of several equal payments for something, spread over an agreed period of time: i_____
7. a thing that is borrowed, especially a sum of money that is expected to be paid back with interest: l_____
8. to ask a lot of questions in order to find secret or hidden information about someone or something: p_____
9. certain to happen; unavoidable: i_____
10. a legal entity possessing the right to conduct business on its own: e_____

Extra vocabulary

Combine the phrases to create collocations:

SEED
ONLINE
OUTLINE
INTELLECTUAL
FOCUS
WORKING
CORE
PRODUCE
SUPPLY
TARGET
DO
BUSINESS
ELEVATOR
ALLOCATE
TEMPORARY
CRASH
SPREAD

PROPERTY
OVERTIME
WASTE
ELEMENT
CHAIN
ANGEL
STAFF
COURSE
A BUDGET
THE KEY POINTS
GROUP
PROTOTYPE
MARKET
PITCH
CAPITAL
COSTS
COMMUNITY

Extra vocabulary

Fill in the sentences with the right collocations from the previous exercise.

1. The practice is a _____ of our workshops and courses.
2. Our teams implement the features you need, systematically testing each component before deploying a _____.
3. I need some tips to write an impressive _____.
4. In which stage of development can I count on a _____ help?
5. This technology is very environmentally friendly because the manufacturing process does not _____.
6. Our _____ is young consumers who like trendy clothing.
7. I took a _____ in French before my trip to Paris.
8. I am negotiating with financiers to raise _____ for my latest venture.

Paraphrase the sentences using the right phrasal verb.

set up - go out of - look up to - take out - back up - start up - backed with

1. You can **create** your own business and compete in the market.
2. They all **admire** him as their leader.
3. He'll have enough **support** to launch this project.
4. She **started** her own software company two years ago.
5. You should **buy** insurance before you go on your trip.
6. Thousands of firms could **leave** the business.
7. All implementations are **based on** expert knowledge.

Grammar

Correct the mistakes in the following sentences:

1. He said that they are working on one of the biggest projects ever now.
2. They asked if where I lived.
3. She said that she was taking a shower when the lights had gone out.
4. He said he had been cleaning the garden yesterday.
5. The librarian told us to not scream.
6. They asked if I could do they a favour next week.
7. He asked where I had ever been to Paris.
8. They asked why I was so late tonight.
9. Mary told me to held on a moment.
10. He suggested go to the club together.