

Taking on a leadership role¹ the first time is tough. There is always pressure² you to do the right things, and to be seen to be doing them. But, unless there's something that needs sorting³ urgently, your first few months⁴ the role will be better spent⁵ understanding the people and the situation. One easy mistake to make is to think that you, as leader, the top person⁶ the top salary, have the sole responsibility and the know-how to solve every single problem yourself. And you can be sure that others will encourage you to think that way, since it takes the pressure⁷ them, and it satisfies their natural urge to leave the solving⁸ problems⁹ others. Instead try using existing resources to identify the current position and the ways to change it¹⁰ the better.

Start¹¹ consulting widely, beginning¹² the people who now report¹³ you direct, as these are most likely to be the people¹⁴ the expertise and experience to tackle some¹⁵ the problems that are identified. A series¹⁶ one-to-one meetings, though time-consuming, will be worthwhile, especially if they are structured to provide you¹⁷ the information you need to make decisions later¹⁸. Two useful questions are: 'What do you see as the biggest problem facing the department now?' and 'What one change would make the most difference¹⁹ our success?'²⁰ their answers you can build²¹ a picture²² your people, as well as of the issues. Some will consider the needs²³ the department as a whole, while others may just concentrate²⁴ their own particular concerns. You will also have had personal contact²⁵ each person and can judge who you will work well²⁶ ²⁷ the future.