

1. Choose the correct word in *italics* to complete the text.

My company <sup>1</sup>*produces* / *products* specialized software for the film industry. Our <sup>2</sup>*head* / *based* office is near San Francisco, but we also <sup>3</sup>*specialize* / *operate* in Europe and the Far East where we have two <sup>4</sup>*services* / *subsidiaries*. There are 450 <sup>5</sup>*employs* / *employees* in the company. We <sup>6</sup>*sell* / *sales* our <sup>7</sup>*produce* / *goods* to companies like Dreamworks which <sup>8</sup>*provide* / *make* animated movies. Our technology is very new, so we don't have many <sup>9</sup>*competitors* / *companies*.

## 2. Complete the sentences using a suitable word from 1 in the correct form.

- 1 We have annual *sales* of \$25 million.
- 2 Not many \_\_\_\_\_ in the world have more than 100,000 employees.
- 3 Totalgaz is one of the \_\_\_\_\_ of Total Group.
- 4 We only sell these \_\_\_\_\_ in Europe and North America.
- 5 Where exactly is your company \_\_\_\_\_?
- 6 H&M \_\_\_\_\_ in good-quality clothes at low prices.
- 7 A lot of pizza restaurants \_\_\_\_\_ home delivery services.
- 8 The TATA Group \_\_\_\_\_ on all six continents.
- 9 We offer a wide range of consulting \_\_\_\_\_.
- 10 What exactly does your company \_\_\_\_\_?

## 3. Match the jobs or organizations in the list to the people talking in 1-7.

a customer	a supplier	a subcontractor
a consultant	a colleague	an employment agency
a training organization		

- 1 If you want to leave early, I can finish that for you.  
*a colleague*
- 2 There are three new management courses starting next month.  
\_\_\_\_\_
- 3 We now have those chairs you ordered. I'll send them today.  
\_\_\_\_\_
- 4 I have two more CVs which look interesting for that sales job.  
\_\_\_\_\_
- 5 I'm afraid we can't accept any more work from you this month.  
\_\_\_\_\_
- 6 I'm interested in your products. Can you send me some more information?  
\_\_\_\_\_
- 7 I'll email you a report on Monday, and then we can talk about it.  
\_\_\_\_\_