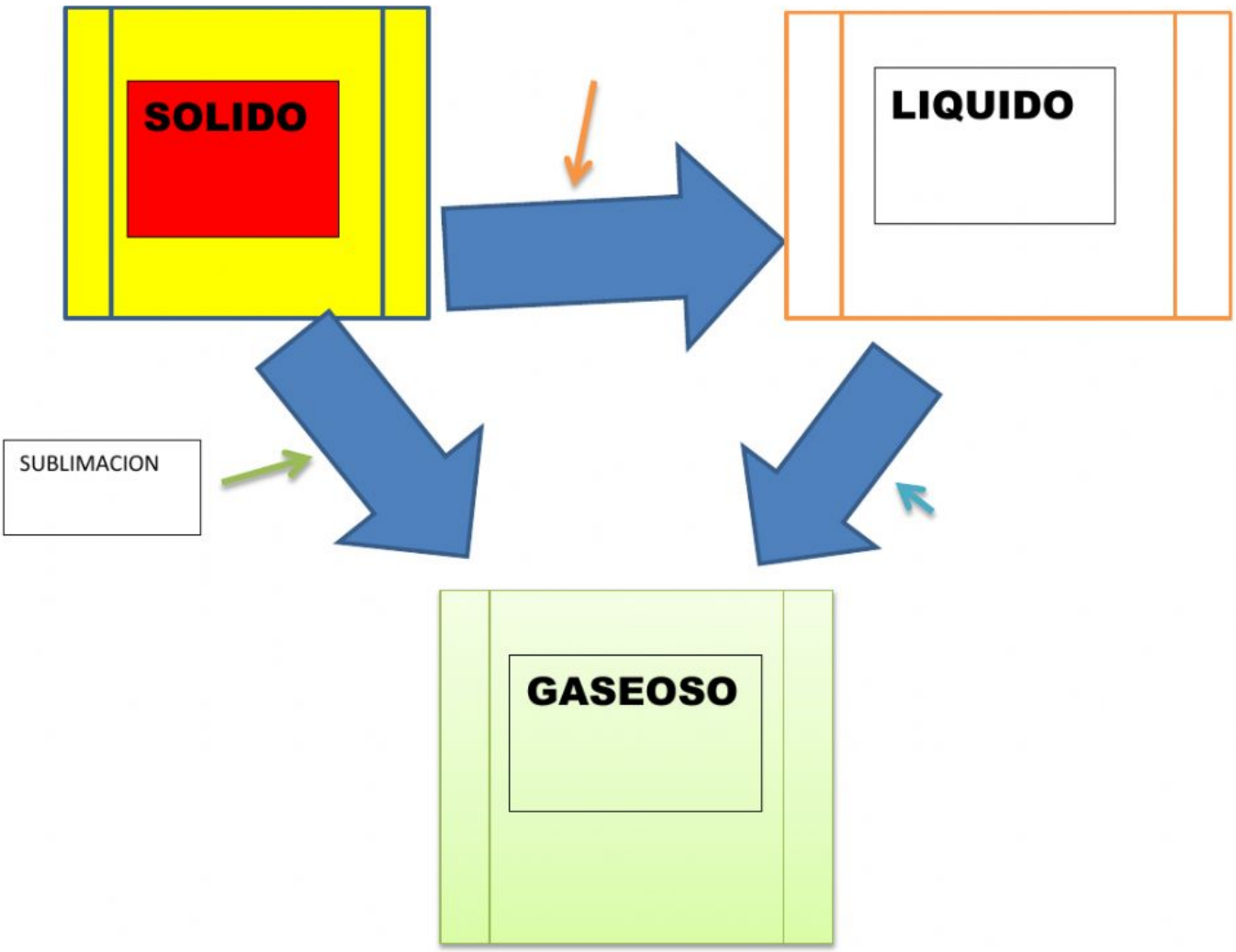LOS CAMBIOS DE ESTADO