

Persuading and negotiating

TASK 1. Play the recording, listen and then answer the questions.

(You need to use normal letters and capital letters correctly in this task. You also need to use correct punctuation.)

1 What's the relationship between Tim and Kelly?

2 How old do you think they are?

3 What are they discussing?

TASK2. Read the sentences and decide who says each one, Tim, Kelly or no one. Write your answer in the box next to the sentence.

1 That sounds brilliant! But I'm not so sure about Thorpe Park.

2 OK, you've convinced me. I'll agree if you promise not to take any embarrassing photos of me screaming this time!

3 OK, let's go for it!

4 Let's say we want to go there. Come on, you won't be sorry.

5 It's still definitely got the best rides. What do you think?

6 And anyway, you've got nothing to lose – we can always go to Alton Towers another time because it only takes an hour in the car.

7 I think we should try somewhere different. Why don't we go to Thorpe Park?

TASK 3. Play the recording, listen and complete the dialogue.

A I think try that new Japanese restaurant in town. They have really low tables and you sit on the floor!

Binteresting, but I don't like Japanese food. Why for an Indian?

A..... sure about Indian food since I had that curry that was way too hot.

B Well, try something different, then. You won't I promise.

A Mmmm. I'm not convinced.

B Look, if you come to the Indian restaurant, I'll pay, so you've got

A OK, you've And I'll pay for ice creams in Gelato Mio's afterwards.

B OK, let's it!