

INTRODUCTION TO COMMERCE
WORKSHEET



Instructions: Read each question/ statement correctly. Choose the best suitable answer.

1. Into which category of production does farming fall?
 - a. Service
 - b. Extractive
 - c. Industrial
 - d. Commercial

2. Which of the following people are NOT considered to be part of the production chain?
 - a. Typists
 - b. Housewives
 - c. Builders
 - d. Fisherman

3. Dentists, pop stars and footballers are examples of:
 - a. Manufacturing occupations
 - b. Secondary occupations
 - c. Commercial occupations
 - d. Direct services

4. Which of the following workers is engaged in a secondary occupation?
 - a. A teacher with an extra evening class
 - b. A fisherman who takes holiday makers on boat trips in the summer
 - c. An ex nurse who now teaches nursing in college
 - d. A joiner who works in homes as well on a building site

5. Which of the following is NOT an example of a commercial occupation?
 - a. Bank Clerk
 - b. Construction Engineer
 - c. Car Salesman/ woman
 - d. Postman/ woman

6. Division of labour occurs when:
 - a. Trade union members will not do work which properly belongs to another trade
 - b. Each worker makes one small part of the whole product
 - c. All the work available is shared out
 - d. There are equal opportunities for men and women to do the same work.

7. Which of the following occupations is in a different category to the others?
 - a. Bricklayer
 - b. Hospital porter
 - c. Baker
 - d. Dressmaker

8. A travel agent is a/an:
 - a. Direct service occupation
 - b. Commercial occupation
 - c. Secondary occupation
 - d. Industrial occupation

9. Which of the following is NOT an aid to trade?
 - a. Advertising
 - b. Banking
 - c. Wholesaling
 - d. Insurance

10. A DISADVANTAGE of division of labour is that:
 - a. Each job becomes simplified
 - b. People employed need not have any qualifications
 - c. The employee's skill may be of use only to one particular employer
 - d. Robot machines can do some of the work.