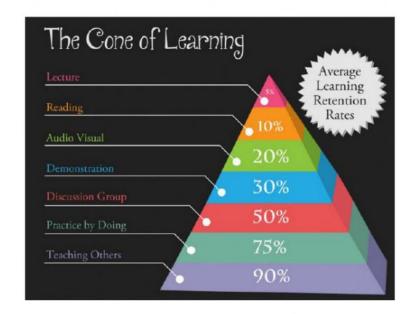
## AP- How does your memory work?

https://www.youtube.com/watch?v=b5mexO2DW6s (in French)

https://www.youtube.com/watch?v=CPxSzxyIRCI (in English)



| RETENTION     | RATE    |
|---------------|---------|
| WHEN I I RI   | EMEMBER |
| READ          | 10%     |
| <b>PHEAR</b>  | 20%     |
| ••SEE         | 30%     |
| °SEE & DHEAR  | 50%     |
| fr SAY        | 70%     |
| ff SAY & + DO | 90%     |

## How We Learn

10% of what we READ

20% of what we HEAR

30% of what we SEE

50% of what we SEE and HEAR

70% of what is DISCUSSED with OTHERS

80% of what is EXPERIENCED PERSONALLY

95% of what we TEACH TO SOMEONE ELSE

I hear and I forget. I see and I remember. I do and I understand.