

EVALUATING BODY LANGUAGE / JOE BIDEN

Category	Category	Comments
POSTURE	POSTURE	
Nervous/uneasy	Poised	
Uncertain	Confident	
Uncomfortable	Comfortable	
Slouching	Erect	
Stiff	Relaxed	
GESTURES	GESTURES	
Artificial/wooden	Natural/spontaneous	
Random	Meaningful	
Passive	Lively	
Furtive	Expansive	
Vague	Precise	
Detracted from verbal message	Enhanced verbal message	
BODY MOVEMENTS	BODY MOVEMENTS	
Lifeless/dull	Fluid/animated	
Awkward	Graceful	
Random	Purposeful	
Drew attention away from speech	Enhanced attentiveness to speech	
FACIAL EXPRESSIONS	FACIAL EXPRESSIONS	
Deadpan	Animated	
Unfriendly	Friendly	
Artificial	Natural/genuine	
Incongruent	Appropriate to speech content	
EYE CONTACT	EYE CONTACT	
Forced/artificial	Natural/smooth	
Followed set pattern	No set pattern	
Did not establish visual bonds	Established bonds with listeners	

EVALUATING BODY LANGUAGE / DONALD TRUMP

Category	Category	Comments
POSTURE	POSTURE	
Nervous/uneasy	Poised	
Uncertain	Confident	
Uncomfortable	Comfortable	
Slouching	Erect	
Stiff	Relaxed	
GESTURES	GESTURES	
Artificial/wooden	Natural/spontaneous	
Random	Meaningful	
Passive	Lively	
Furtive	Expansive	
Vague	Precise	
Detracted from verbal message	Enhanced verbal message	
BODY MOVEMENTS	BODY MOVEMENTS	
Lifeless/dull	Fluid/animated	
Awkward	Graceful	
Random	Purposeful	
Drew attention away from speech	Enhanced attentiveness to speech	
FACIAL EXPRESSIONS	FACIAL EXPRESSIONS	
Deadpan	Animated	
Unfriendly	Friendly	
Artificial	Natural/genuine	
Incongruent	Appropriate to speech content	
EYE CONTACT	EYE CONTACT	
Forced/artificial	Natural/smooth	
Followed set pattern	No set pattern	
Did not establish visual bonds	Established bonds with listeners	