

Exercise 1

Match the verbs with the particles to make phrasal verbs from this unit.

out | off | up | over | on | down

- | | |
|--|----------------------------|
| 1 base / build _____ | 4 set / start / team _____ |
| 2 back / bring / buy / pull / send / try _____ | 5 keep _____ |
| 3 send / take _____ | 6 hand / take _____ |

Exercise 2

Complete the sentences. Choose the correct particles.

- The manager would like us to team *together / out / up* to do the next task.
- The sales in Korea will make *down / up / out* for the loss of sales in Europe.
- His first business idea really took *off / away / up* and he now runs a very successful company.
- I wish they'd would bring *around / off / out* a product that could charge all electronic devices with one single charger!
- Remember to send the package *over / up / off* by airmail, in order to get it there on time.
- We're downsizing in order to keep costs *out / down / off*.

Exercise 3

Match phrasal verbs 1–8 with definitions A–H.

- | | |
|--|---|
| 1 This is a bad situation. Nothing good can come out of it. | A find out the facts about something |
| 2 The manager said she would look into the matter and then contact us. | B produce and sell something |
| 3 The extra sales we made this month will make up for our losses last month. | C provide something as a replacement |
| 4 The new director has really turned the company around. | D result from something |
| 5 Next year the company plans to bring out a new version of the phone. | E start a new business or project |
| 6 We want to build on our strong brand identity. | F make something become successful or profitable |
| 7 We didn't have much money when we first started up. | G stop something increasing and keep at a low level |
| 8 Costs should be kept down at a reasonable level. | H take advantage of something to make progress |

Exercise 4

Complete the news headlines with the particles in the box.

UP | UP | OVER | OVER | OFF | AROUND

- D&Z SET TO TAKE _____ SMALLER COMPANY
- GERBER TO TEAM _____ WITH HUANG
- NEW PRODUCT LINE TAKES _____
- DANIELS TO HAND _____ CONTROL OF BUSINESS
- MORE BUSINESSES TO START _____ IN NORTH EAST
- CONSULTANT TURNS COMPANY _____

Exercise 5

Replace the underlined verbs with a phrasal verb from the box with the same meaning.

turn ... around | taken over | starting up | pull out | look into | built on

- Our business is built upon creative thinking.
- Kostwize has said it might back out of negotiations with Zentron.
- Beverley has always dreamed of setting up her own production company.
- The firm could be bought out as early as next month.
- We'll need to turn things round if we want to survive in this market.
- Management will investigate the causes of these incidents.

Exercise 6

Make these sentences sound less formal. Replace the underlined verbs with the phrasal verbs in the box.

trying out | to pull out of | take over | turn around | look into it | send out

- 1 If anyone can make a success of a business, it will be him.
- 2 How often do you post promotional material?
- 3 The company decided not to go ahead with investing in Europe.
- 4 I don't know the answer just yet, but I'll do some research and find out.
- 5 She's a bossy person, who always tries to control meetings.
- 6 We're testing a new service on some volunteers at the moment.

Exercise 7

Read Jonathan's comments about his business. Underline all the phrasal verbs, then answer the questions.

I started up my own business three years ago. At first things really took off – I was making lots of money and the customers were happy with my products. I tried hard to build on my good relationship with customers. But the economy is weak now, so people are less willing to hand over money. We'll need to keep our costs down for the business to survive another year. I really hope the economy turns around soon.

- 1 When did Jonathan start his business?
- 2 Was it successful in the first year?
- 3 What did Jonathan try to take advantage of?
- 4 Why don't people want to spend money now?
- 5 What must he keep at a low level?
- 6 What does he hope will improve?

Exercise 8

Complete the sentences with the correct form of the phrasal verbs in the box.

team up | come out of | make up for | hand over | send out | try out

- 1 We lost a lot of money, but hopefully we'll _____ it next year.
- 2 She asked her assistant to _____ the email to everyone in the company.
- 3 The company is _____ the new product on a small test group at the moment.
- 4 It was a difficult year, but I have _____ it a better and stronger person.
- 5 Never _____ money in advance to a trader you know nothing about.
- 6 The company has _____ with a Korean electronics firm to produce the MP3 players.

Your turn!

Look at websites relating to business. Can you find any examples of the phrasal verbs in this unit?

