

It's time to read.

### Working people

My name is Joanna. I'm from Hungary and I live in Sopron. I work for a software company. We make online courses. I'm a sales rep and I **meet** customers. I **sell** the products to training companies and **schools**. We have three people in the Sales Department. I work in West Hungary and Austria.

My name's Fred Meesmacker. I'm from France, but I live in England. I **work** for Capgemini. It's a **global** company. We have **over** 300 offices in more than 40 countries. I'm a project manager and I **manage** a **team of IT technicians**. I have eight people in my team and they manage computer systems for the client. This month, we have a project with a food company.

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These sentences were taken from the text. Choose the correct meaning (a-c) of the words in bold.

I'm a sales rep and I **meet** customers.

- a) to call over the phone
- b) to get together and talk
- c) to convince

I **sell** the products to training companies and schools.

- a) to give something to someone else in return for money
- b) to offer something
- c) to give something to someone without paying

I work for Capgemini. It's a **global** company.

- a) operating in many cities in a country
- b) operating in many countries over the world
- c) operating in some regions across a country

We have **over** 300 offices in more than 40 countries.

- a) more than
- b) less than
- c) the same as

I'm a project manager and I **manage** a team of IT technicians.

- a) to work for employees
- b) to follow employees
- c) to be responsible for controlling and organizing employees

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**Which sentences are TRUE according to the texts?**

	Joanna manages a large team of employees.
	Joanna works in two different places.
	Joanna is the head of the Sales Department.
	Joanna works as a sales representative for a software company.
	Fred's company operates in over 40 countries.
	Fred leads a team of IT technicians.
	Fred isn't a project manager.
	Fred's team manages food distribution for the client.