

## Self-Study Guide

Centro Educativo: **Colegio Patriarca San José**

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**Level:** 11<sup>th</sup> Grade **SUBJECT:** Listening/Speaking

### **MINI-TEST 5**

#### **A. LISTENING: PHOTOGRAPHS.**

Listen and **TICK ON** the letter of the statement that best describes the photograph.



1. (A) (B) (C) (D)



2. (A) (B) (C) (D)



3. (A) (B) (C) (D)

**B. LISTENING: QUESTION-RESPONSE.**

Listen to the question or statement and three responses. **Tick on** the letter of the best response.

1. (A) (B) (C)

2. (A) (B) (C)

3. (A) (B) (C)

4. (A) (B) (C)

5. (A) (B) (C)

6. (A) (B) (C)

7. (A) (B) (C)

8. (A) (B) (C)

### **C. LISTENING: CONVERSATIONS.**

Listen and choose the best answer.

1. What are the man and the woman talking about?
  - A. The reason for the recession.
  - B. The reason for high gas prices.
  - C. The increase in road accidents.
  - D. The terrible state of the economy.
2. How does the woman feel about the situation?
  - A. She is not worried.
  - B. She is concerned.
  - C. She is optimistic.
  - D. She is unsure.
3. What does the woman think is the reason for retailers having problems?
  - A. There is not enough gas.
  - B. Retailers cannot open their doors.
  - C. People have no extra money to spend.
  - D. It is low season for retailers.

### **D. LISTENING: TALKS**

Listen and choose the speaker imply about cold calling?

1. What does the speaker imply about cold calling?
  - A. It is a waste of time.
  - B. It is an effective use of time.
  - C. It is profitable use of time.
  - D. It is part of market research.
2. What is involved in market research?
  - A. Cold calling, demographics, and brand awareness.
  - B. Market segmentation, demographics, and buying behavior.
  - C. Demographics, misconceptions, and brand awareness.
  - D. Demographics, brand awareness, and advertising.
3. Why should a company do market research?
  - A. It will help with demographics.
  - B. It will help create a new market.
  - C. It will help create effective advertising.
  - D. It will help discover better research.
4. How does the speaker feel about market research?
  - A. It is not as good as cold calling.
  - B. It is the same as brand awareness.
  - C. It is a popular thing for companies to do.
  - D. It is cost effective.

### "Self- assessment of my performance"

Al terminar por completo el trabajo, autoevalúe el nivel de desempeño alcanzado.

**I TYPE an (X) in the level that best represents my obtained performance in each indicator.**

Indicators of Learning	Performance Levels		
	<b>To achieved: (Beginner)</b> Learner is in process to achieve the task. Learner presents some issues	<b>In progress: (Intermediate)</b> Learner can achieve the task with some difficulty and needs improvement	<b>Achieved: (Advanced)</b> Learner can achieve the task without any difficulty.
The student recognizes main ideas about banking having as reference information from an audio and pictures.			
The student identifies specific information from audios about banking in order to choose the correct option that gives the corresponding response.			

**Click on finish**

