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|----|-----------------------|
| 1 | Pharmaceuticals |
| 2 | Transport |
| 3 | Engineering |
| 4 | Financial |
| 5 | Retailing |
| 6 | IT |
| 7 | Media |
| 8 | Vehicle manufacturing |
| 9 | Food and drink |
| 10 | Chemicals |

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|-------------------|
| airlines |
| software packages |
| bridges |
| newspapers |
| credit cards |
| malaria drugs |
| fruit juices |
| supermarkets |
| lorries |
| plastics |

Describing companies 2

Complete the extract from a company report. Choose the correct option.

I am sorry to have to report that the financial of our company has been rather disappointing this year. was \$55 million, a of eight percent on last year, and

went down by 10 percent to \$2.7 million.

Our industry sector is highly competitive. Our market has decreased from 31 percent to 22 percent . As a result, the company's share has gone and is now at an all-time low of \$1.05.

Falling production and weak demand have had a negative effect on our cash , so we are no longer able to the Alpha project which started last September.

These are not easy times, and I would like to thank our dedicated for their efforts in the last year. I would also like to ask them not to become pessimistic, as the year ahead shows signs of being less difficult.

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| 1. a. competition | b. performance |
| 2. a. Supply | b. Turnover |
| 3. a. decrease | b. rise |
| 4. a. benefit | b. profit |
| 5. a. portion | b. share |
| 6. a. payment | b. price |
| 7. a. down | b. up |
| 8. a. cash | b. flow |
| 9. a. credit | b. finance |
| 10. a. subsidiary | b. workforce |