

5  **ASSESS** Listen to the first part of a conversation. Which course from Exercise 1 are they talking about?

— **ANSWER EXERCISE 5 WITH YOUR OWN WORDS, THIS PART HAS NO POINTS**

6  **APPLY** Listen to the whole conversation and complete the summary with the words in the box.

benefits information interested reasons persuade

Mandy shows Nick an ad for an online course in order to <sup>1</sup>  him to sign up. She gives him <sup>2</sup>  about the course and describes the <sup>3</sup>  —for example, they will get help with their business plan. At first, Nick is not <sup>4</sup> , but Mandy gives him some good <sup>5</sup>  why he should do it.

7  **EXPAND** Listen again. Choose the correct answer.

- 1 Nick and Mandy are at  / .
- 2 Nick  /  heard of a MOOC.
- 3 He prefers to learn  / .
- 4 Mandy  /  Nick to join her.
- 5 At the end of the conversation, Nick feels  / .