V1P2L7. Words

1. Find synonyms in vocabulary of V1P2L7.

1. Reasonable –

2. To make better – to

3. To cover **-**

4. Deal –

5. To set (prices) –

6. To be **glad** (with the prices) –

7. To **solve** (the price problem_ - to

8. To organize –

2. Build words of the same root

To accept (принять) -

To transact (заключить сделку) -

To use (использовать) -

To ship (погрузить) -

To pack (упаковать) -

To try (пробовать) -

To satisfy (удовлетворять) -

To relate (относить к чему-то) -

3. Fill in the gaps with the following words

LIVEWORKSHEETS

Value, satisfied with, trial, accept, settled

Rossimport was interested in sportswear of Johnson&Sons, a American company.

Mr Walker, a Sales Manager of the company, arrived in Moscow for talks with Russian businessmen. On the 5th of March the talks started. The Buyers were _____ the style and the quality of American clothes but they couldn't _____ prices. They were higher than prices for sportswear of other companies.

As it was a _____ order Mr Walker found it possible to give the Russian company a 3% discount off the _____of the contract. That _____ the price problem. After the businessmen had discussed other terms . The Managing Director of Rossimport invited Mr Walker to see a ballet performance at the Bolshoi Theatre. Mr Walker was happy to accept the invitation.

4. Translate into Russian. Use vocabulary of L.7. Place a full stop at the end of each sentence.

1. Цена приемлема для нас.

2. Вы выставили очень высокие цены за станок.

3. Мы улучшили станки в прошлом году.

4. Цена включает упаковку.

5. Я подчеркиваю, что это наш пробный заказ.

6. Я удовлетворен ценами.

7. Я заключу сделку.

8. Мы можем дать вам 5% скидку от стоимости контракта.

LIVEWORKSHEETS