

- With singular nouns, use *this* for a thing that is nearby and *that* for a thing that is not nearby: How much is **this** hat here? How much is **that** hat over there?
- With plural nouns, use *these* for things that are nearby and *those* for things that are not nearby: How much are **these** earrings here? How much are **those** earrings over there?
- Use *one* to replace a singular noun: I like the red hat. I like the red **one**. Use *ones* to replace plural nouns: I like the green bags. I like the green **ones**.

Choose the correct words.

1. **A:** Excuse me. How much are **this** / ~~**these**~~ shoes?

B: **It's** / **They're** \$279.

A: And how much is **this** / **that** bag over there?

B: **It's** / **They're** only \$129.

A: And are the two gray **one** / **ones** \$129, too?

B: No. **That** / **Those** are only \$119.

A: Oh! **This** / **That** store is really expensive.

2. **A:** Can I help you?

B: Yes, please. I really like **these** / **those** jeans over there. How much **is it** / **are they**?

A: Which **one** / **ones**? Do you mean **this** / **these**?

B: No, the black **one** / **ones**.

A: Let me look. Oh, **it's** / **they're** \$35.99.

B: That's not bad. And how much is **this** / **that** sweater here?

A: **It's** / **They're** only \$9.99.