

Situation	Relationship
A phone call at work ____	College friends ____
At a trade fair ____	Ex-work colleagues ____
In a taxi queue ____	Business acquaintances ____
At an airport ____	Customer/supplier ____
In a coffee shop ____	Competitors ____

Recent past information	Favour requested
Found present job by chance ____	Contacts in Internet insurance business ____
Married a French woman ____	New local member of staff ____
Had a promotion ____	Business contacts ____
Business has lost customers ____	A new job ____
Works in car industry ____	Venture capital ____