SECTION 3 *Questions 21–30*

Questions 21–24

Complete the notes below.

Write ***NO MORE THAN THREE WORDS*** *for each answer.*

Box Telecom

Problems: been affected by
- drop in **21** .....
- growing **22** .....
- delays due to a strike

Causes of problems:
- high **23** .....
- lack of good **24** .....

Questions 25–27

Choose the correct letter, ***A****,* ***B*** *or* ***C****.*

25 What does Karin think the company will do?

A look for private investors
B accept a takeover offer
C issue some new shares

26 How does the tutor suggest the company can recover?

A by appointing a new managing director
B by changing the way it is organised
C by closing some of its retail outlets

27 The tutor wants Jason and Karin to produce a report which

A offers solutions to Box Telecom's problems.
B analyses the UK market.
C compares different companies.

LIVEWORKSHEETS

Questions 28–30

Which opinion does each person express about Box Telecom?

*Choose your answers from the box and write the letters **A–F** next to questions 28–30.*

A	its workers are motivated
B	it has too little investment
C	it will overcome its problems
D	its marketing campaign needs improvement
E	it is old-fashioned
F	it has strong managers

28 Karin .....

29 Jason .....

30 the tutor .....

LIVEWORKSHEETS