

Name: _____

Date: _____

ROOM RATE TERMS

Match the room rate term with the letter of its correct definition.
Type the letter in the space provided to the left of each term.



TERMS

_____ **RACK RATE**

_____ **PREREGISTRATION**

_____ **PREFERRED OR COMMERCIAL RATE**

_____ **CORPORATE RATE**

_____ **FLAT RATE**

_____ **ADVANCE DEPOSIT**

_____ **FAMILY PLAN RATE**

_____ **GOVERNMENT RATE**

DEFINITIONS

- A. The standard, non-discounted rate set by the management for a guest room
- B. A type of guaranteed reservation where the hotel receives cash payment in advance for at least one night stay and the guest is preregistered.
- C. A room rate where children age 18 and younger stay free if they do not require extra beds and are sharing a room with an adult.
- D. A specific group rate agreed upon in advance by the hotel and the group. The rate does not change with the number of guests staying in the room.
- E. A special room rate available by request to anyone on company business.
- F. When front desk representatives complete the registration process before the guest with that registration actually arrives.
- G. The rate agreed upon by the hotel and the company for all room reservations made by company employees.
- H. A special room rate for government employees who are travelling and show official identification during check-in.