

**LISTENING TEST (15 minutes)**

**PART 1: Directions:** For each question in this part, you will hear four statements about the photograph. Listen and select the one statement (A), (B), (C), or (D) that best describes the picture. Then mark your answer. You will hear the statement only once.

1.



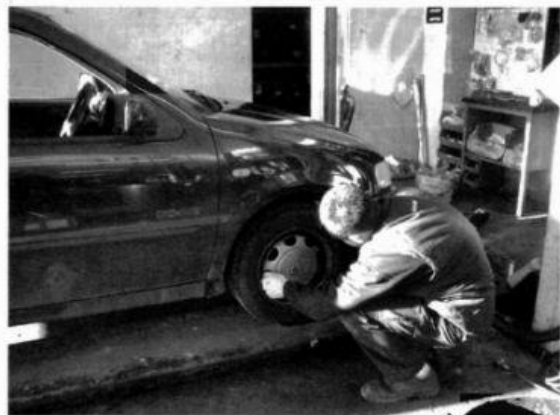
A B C D

2.



A B C D

3.



A B C D

4.



A B C D

5.



A B C D

6.



A B C D

**PART 2: QUESTION-RESPONSE**

**Directions:** Listen to these questions and statements. After each question or statement, you will hear three responses. Select the most appropriate response: (A), (B), or (C). then mark your answer. You will hear each question or statement, and the responses, only once.

- |  |  |
|--|--|
| 7. Mark your answer on your answer sheet.  | 12. Mark your answer on your answer sheet. |
| 8. Mark your answer on your answer sheet.  | 13. Mark your answer on your answer sheet. |
| 9. Mark your answer on your answer sheet.  | 14. Mark your answer on your answer sheet. |
| 10. Mark your answer on your answer sheet. | 15. Mark your answer on your answer sheet. |
| 11. Mark your answer on your answer sheet. |  |

**PART 3: CONVERSATIONS**

**Directions:** You will hear conversations. For each conversation, read the three questions and the four answer choices that follow each question. Select the most appropriate answer (A), (B), (C) or (D). Then mark your answer. You will hear each conversation only once.

- |  |  |
|--|--|
| <p><b>16.</b> What are the speakers mainly discussing?</p> <p>(A) Customer feedback<br/>(B) Overseas bookings<br/>(C) An important document<br/>(D) A coworker's appearance</p>      | <p><b>22.</b> What are the man and woman discussing?</p> <p>(A) A vacation<br/>(B) A coworker<br/>(C) A party<br/>(D) A hiking trip</p>  |
| <p><b>17.</b> When is the group from China arriving?</p> <p>(A) At midday<br/>(B) On the 12th<br/>(C) Late on Friday<br/>(D) Next week</p>   | <p><b>23.</b> What does Kevin plan to do?</p> <p>(A) Go traveling<br/>(B) Get married<br/>(C) Find another job<br/>(D) Buy a new house</p>   |
| <p><b>18.</b> What does the woman plan to do?</p> <p>(A) Improve her English ability<br/>(B) Find a professional translator<br/>(C) Call the customer<br/>(D) Speak to Ms. Chang</p> | <p><b>24.</b> What does the woman mean when she says, "Well I never"?</p> <p>(A) She has never met Kevin.<br/>(B) She doesn't believe the man.<br/>(C) She is surprised by the news.<br/>(D) She strongly disagrees.</p> |
| <p><b>19.</b> Where most likely are the speakers?</p> <p>(A) In a bank<br/>(B) In a travel agency<br/>(C) In a bookstore<br/>(D) In a post office</p>                                |  |
| <p><b>20.</b> What is the man planning to do?</p> <p>(A) Visit a relative<br/>(B) Buy a book<br/>(C) Go to Paris<br/>(D) Send a present</p>  |  |
| <p><b>21.</b> What does the woman ask the man to do?</p> <p>(A) Complete a form<br/>(B) Come back on Tuesday<br/>(C) Pay cash<br/>(D) Respect the custom</p>                         |  |

**PART 4:**

**Directions:** You will hear some short talks given by a single speaker. For each short talk, read the three questions and the four answer choices that follow each question. Select the most appropriate answer (A), (B), (C), or (D). Then mark your answer. You will hear each short talk only once.

	Temperature Fahrenheit	Temperature Celsius
Seoul	60	15
Tokyo	65	18
Hong Kong	68	20
Sydney	70	21

25. At what time of day is this talk taking place?

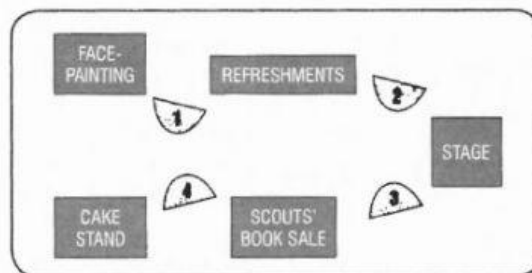
- (A) Early morning
- (B) Midday
- (C) Afternoon
- (D) Evening

26. Look at the graphic. Where are listeners traveling to?

- (A) Seoul
- (B) Tokyo
- (C) Hong Kong
- (D) Sydney

27. What does the speaker ask listeners to do?

- (A) Adjust their watches
- (B) Reposition their seats
- (C) Contact the cabin crew
- (D) Donate to charity



28. Who most likely is the speaker?

- (A) An event announcer
- (B) A news reporter
- (C) A police officer
- (D) A Scout's leader

29. What is the lost boy wearing?

- (A) A blue sweater
- (B) A yellow hat
- (C) A striped top
- (D) Black and white pants

30. Look at the graphic. Where is the lost boy now?

- (A) Area 1
- (B) Area 2
- (C) Area 3
- (D) Area 4



**READING TEST (30 minutes)**

**PART 5: Directions:** A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

31. When I got home, I was \_\_\_\_\_ tired that I fell asleep immediately.  
 (A) such (B) such a (C) so (D) too
32. Visitors \_\_\_\_\_ sit in Row G because those seats are reserved.  
 (A) could not (B) cannot (C) do not have to (D) might not
33. I prefer to bring sandwiches to work because it is \_\_\_\_\_ eating out.  
 (A) less expensive (B) the least expensive (C) less expensive than (D) as expensive
34. A number of engineers \_\_\_\_\_ trying to fix the problem.  
 (A) has been (B) be (C) is (D) are
35. Nobody asked \_\_\_\_\_ for identification at the security gate.  
 (A) ourselves (B) us (C) we (D) our
36. We \_\_\_\_\_ coffee when the new Vice President came into the office.  
 (A) have (B) were having (C) will have (D) have had
37. We must stop \_\_\_\_\_ money on ineffective advertising.  
 (A) waste (B) wasting (C) to waste (D) wasted
38. Mr. Lange was promoted after he \_\_\_\_\_ completed all the training.  
 (A) success (B) succeeded (C) successful (D) successfully
39. The decision was finally \_\_\_\_\_ late last night.  
 (A) ended (B) made (C) predicted (D) caused
40. \_\_\_\_\_ the conference, I managed to meet everyone I had wanted to see.  
 (A) During (B) From (C) On (D) By
41. Your employer should \_\_\_\_\_ full details of any pension plan you are entitled to take part in.  
 (A) protect (B) protest (C) provide (D) propose
42. I decided to accept the job \_\_\_\_\_ it was not very interesting.  
 (A) in spite of (B) although (C) whereas (D) unless
43. If you \_\_\_\_\_ walking along this street, you will find the bank on the left.  
 (A) give out (B) keep on (C) get on (D) put off
44. The customer \_\_\_\_\_ soup was cold was offered a discount of 10 percent.  
 (A) who (B) which (C) whose (D) that
45. If Keiji \_\_\_\_\_ to the trade show, he will not be able to attend the monthly meeting.  
 (A) goes (B) had gone (C) was going (D) will go

**PART 6: Directions:** Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 46 – 49 refer to the following letter.**

June 3, 2019  
 Yui Minakuchi  
 143 Dean St. Apt.3  
 Brooklyn, NY 10787

Dear Ms. Minakuchi,

It is my pleasure to inform you that Hannover Design would like (46) \_\_\_\_\_ you to the interview for our summer intern program. We are only interview fifteen candidates this year for the six positions we have available. You will be pleased to know that you were selected out of a group of over 200 people (47) \_\_\_\_\_ applied for an interview.

We will be holding interviews on March 6 and 7 from 1:00 to 6:00 p.m. We would like for you to come on the 6<sup>th</sup> at 1:30 p.m. if you are able to. If not, we can (48) \_\_\_\_\_ for you to come on the 7<sup>th</sup>. (49) \_\_\_\_\_. If you have any questions, feel free to call our office (212-347-9919) and the human resources department will be able to assist you. We look forward to hearing from you soon.

46. (A) to invite (B) will invite (C) has invited (D) will be inviting  
 47. (A) whom (B) that (C) whose (D) which  
 48. (A) order (B) arrange (C) oblige (D) attend  
 49. (A) You will need to bring a completed application and some type of identification card.  
 (B) Please let us know as soon as possible if you will be able to attend.  
 (C) We wish we were able to accept your offer, but we must decline it.  
 (D) Please RSVP and indicate if you plan on bringing a guest.

**Questions 50 – 53 refer to the following web page.**

Learn social media marketing tactics only at Genius Marketing's Power Conference.

Are you ready to take your social media market to the next level? Then (50) \_\_\_\_\_ Genius Marketing's Power conference and learn cutting-edge social media marketing tactics. (51) \_\_\_\_\_. This could be the most educational two days of your year.

Genius marketing will give you real-world tactics to boost your paid and organic social media marketing efforts. (52) \_\_\_\_\_ you buy social media advertising or focus on organic social media engagement, Genius Marketing's Power Conference is the conference you need to attend this year. You'll be inspired by experts, meet others with your challenges, and get actionable tactics to drive traffic, increase sales and (53) \_\_\_\_\_ customer satisfaction.

To apply, just click the link below.

50. (A) attend (B) attends (C) attended (D) attending  
 51. (A) Guide people in the industry to greatness by joining today.  
 (B) The conference will be in Houston on May 3 and 4.  
 (C) Registration for this two-week course will be on November 20.  
 (D) Classes will be held throughout the month of March.  
 52. (A) Either (B) Whether (C) Rather (D) Not only  
 53. (A) divide (B) engage (C) devalue (D) endure

## **PART 7:**

**Directions:** In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

**Questions 54 – 55 refer to the following advertisement.**

### **MEMO**

To: All Employees  
 From: David Koch  
 Subject: Important Information  
 Date: May 22

We will be holding our annual meeting for shareholders on June 3. I will be giving a short presentation during the opening ceremony, and I hope everyone can attend. Below is a basic schedule of the meeting.

Opening ceremony	1:00 P.M
Annual report	2:00 P.M
Discussion	4:00 P.M
Dinner	6:00 P.M

**54. What is the purpose of the memo?**

- (A) To remind employees of the project deadline. (C) To suggest revisions to an annual report.  
 (B) To provide a schedule for an event (D) To report to shareholders on annual profits

**55. At what time will David Koch speak?**

- (A) 1:00 P.M (B) 2:00 P.M (C) 4:00 P.M (D) 6:00 P.M



**Questions 56 – 57 refer to the following test message chain.**

Judy Lynch 10:12  
Will we be able to charge this dinner gathering to the company credit card?  
Nathan Lee 10:13  
Unfortunately, no. The company policy changed just last month. Only meetings conducted with clients during lunch or dinner can be covered as company expenses.  
Judy Lynch 10:14  
That's too bad. I guess we'll just have to split the bill this time.  
Nathan Lee 10:14  
Yes, but at least you can go to any restaurant you want.  
Judy Lynch 10:15  
True. I'll let everyone know. Thanks!

**56. Why does Judy contact Nathan?**

- (A) To get him to pay for the dinner (C) To get information about company expenses  
(B) To ask if he wanted to join the dinner (D) To get recommendations for a good restaurant

**57. At 10:14, what does Judy mean when she writes, "we'll have to split the bill"?**

- (A) They will charge the company. (C) They will ask the accounting department.  
(B) They will have to choose who will pay. (D) They will each have to pay a portion of the cost.

**Questions 58 – 59 refer to the following article.**

**Chime Music**  
**Announces Digital Strategy**

Chime Music, whose Downtown label hosts some of the best up-and-coming artists in popular music, announced Friday its plan to invest in digital sales over the coming quarter. Chime, which reported a significant drop in profits for the third consecutive quarter last month, has had its revenues squeezed by illegal MP3 downloads and competitors' more innovative offerings in digital sales. Following its competitors, Chime will now seek to produce value-added digital content, for instance offering exclusive video and multimedia content to customers buying albums and singles digitally. In this way, the company expects to increase sales, and thereby maintain its stable of exciting new artists. The company's biggest star, Jessica Saunders, won a record four awards at last month's Music Association Awards, and has had three number one hits this year. However, she is also presumed to be the most illegally downloaded artist, something that Chime aims to address with its new strategy.

**58. How does Chime Music plan to raise sales?**

- (A) By expanding into new countries (C) By selling electronic content  
(B) By attracting the best artists (D) By selling more albums

**59. What is mentioned about Jessica Saunders?**

- (A) She is the company's best-known artist. (C) She is the number one musician this year.  
(B) She served as a presenter at a ceremony. (D) She purchased some MP3s.

**Questions 60 – 62 refer to the following email.**

From: Stephanie Davis <sdavis@Pindustries.com>

Sent: Monday, October 20, 1:24 PM

To: Mike Ditka [mditka@Pindustries.com](mailto:mditka@Pindustries.com)

Subject: Tomorrow's meeting

I'm afraid that I will have to reschedule Tuesday's meeting about the company's recent sales performance. - [1] -. We have Jane Smith from the L.A. office coming in that day to speak to us about next season's advertising campaign. - [2] -. Also, I will be leaving for a marketing conference in Chicago on Wednesday, and then I'll be attending a budgeting meeting in Baltimore the following day. - [3] -. I will be back in San Francisco by then. - [4] -. If this is inconvenient, please tell me and let me know which day is best for you next week. I apologize for the short notice.  
Stephanie

**60. What is the purpose of the e-mail?**

- (A) To propose a new policy (C) To put an advertisement  
(B) To arrange travel schedules (D) To reschedule a meeting

**61. In which of the positions marked [1], [2], [3] and [4] does the following sentence best belong?****"I would like to have our meeting on Friday if that's possible."**

- (A) [1] (B) [2] (C) [3] (D) [4]

**62. Where does Stephanie Davis most likely work?**

- (A) Los Angeles (B) Baltimore (C) San Francisco (D) Chicago

**Questions 63 – 65 refer to the following e-mail.****From:** Debra Langley <dlangle@food\_direct.com>**To:** All employees <employees@food\_direct.com>**Date:** May 5**Subject:** New policy

The updated leave policy will take effect on May 6.

To summarize the revised policy, which was e-mailed to you all on April 16, all employees will now have to request leave at least two calendar weeks before the date upon which the proposed leave starts. Requests must be submitted through the company intranet by clicking on "Absence Management" and then "Submit Leave Request". Once entered into the system, request forms will be sent automatically to your line manager and department manager (where these differ).

We hope that these arrangements are clear. If not, please get in touch with your Human Resources contact.

**63. Why was the e-mail written?**

- (A) To explain an office move (C) To ask about new computer software  
(B) To give feedback on customer service (D) To sum up a new policy

**64. When will the change occur?**

- (A) Today (B) Tomorrow (C) In one week (D) In two weeks

**65. What do staff have to do to submit a request?**

- (A) Consult their managers (C) Speak to staff in Human Resources  
(B) Fill out an online form (D) Make their own appointments

**Questions 66 – 70 refer to the following advertisement and form.****Learn and Grow with Sunset Falls Culture Center!**

Sign up for one of our upcoming language classes, open to anyone living within the Sunset Falls city limits. Registration for the spring session is open from February 1 to 25. Classes begin on March 3 and end on May 29. All classes run from 6:00 P.M. to 8:00 P.M. on Mondays, Tuesdays, and Thursdays.

Class	Instructor	Floor	Group
French	Matthew Sauriol	2 <sup>nd</sup> floor	A, B, C, D
Mandarin	Kong Tsou	1 <sup>st</sup> floor	A, B
Russian	Roman Lazareva	4 <sup>th</sup> floor	A, B
Spanish	Aminta Reyes	3 <sup>rd</sup> floor	A, B, C, D

Please note that instructors may be different from those listed above, depending on availability. A placement test will not be administered, but please indicate on your registration form which group would be most appropriate for you based on your **level**.

(A = Beginner, B = Intermediate, C = Upper, D = Advanced)

Courses are \$80 total for individuals. The course fee includes a textbook and workbook. Register in person at the information desk in the lobby of the Sunset Falls Culture Center, located at 549 9<sup>th</sup> Street. Participants should go directly to their respective floors on the first day of class to be assigned a classroom.

Call our main office at 795-555-1110 to inquire about group rates.



**Sunset Falls Culture Center (SFCC)****Registration — Spring Session**

Thank you for your interest in the spring session! Please complete the form below in full.

**Name:** Kirsten Pisani

**E-mail address:** [k.pisani@valencianc.com](mailto:k.pisani@valencianc.com)

**Would you like to receive the SFCC monthly newsletter by e-mail?** ☒ Yes ☐ No

**Course:** Spanish / Group: D

**Are you a returning student?** ☐ Yes ☒ No

**Payment method (total fee is \$80):**

☐ Credit card (pay in full upon registration)

☒ Check (pay in installments monthly)

**How did you find out about our classes?**

I saw your advertisement posted in the *Sunset Falls Tribune*.

**66. Who is the advertisement intended for?**

- (A) Business owners      (B) Language teachers      (C) Local residents      (D) Recent graduates

**67. What is NOT indicated about the classes?**

- (A) Participants must pay in advance.      (C) Their sessions will last for two hours each.  
(B) The instructor may be changed.      (D) There is a different price for group registration.

**68. In the advertisement, the word “level” in paragraph 2, line 3 is closest in meaning to**

- (A) amount      (B) hobby      (C) ability      (D) type

**69. Where should Ms. Pisani go on her first day of class?**

- (A) To the first floor      (B) To the second floor      (C) To the third floor      (D) To the fourth floor

**70. What can be inferred about Ms. Pisani?**

- (A) She has taken classes at the center before.      (C) She has strong Spanish skills.  
(B) She is not interested in the center's newsletter.      (D) She heard a radio ad for the class.