

**WORD PRACTICE****LISTENING COMPREHENSION****Part 1 Photo**

Look at the picture and listen to the sentences.  
Choose the sentence that best describes the picture.



1. (A) (B) (C) (D)

**Part 2 Question-Response**

Listen to the question and the three responses. Choose the response that best answers the question.

2. (A) (B) (C)                      3. (A) (B) (C)

**Part 3 Conversation**

Listen to the dialogue. Then read each question and choose the best response.

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| <p>4. What do they need to order?<br/>(A) Computers.<br/>(B) Temporary workers.<br/>(C) Order forms.<br/>(D) Office supplies.</p>                                    | <p>6. When will the woman place the order?<br/>(A) Before noon.<br/>(B) Tonight.<br/>(C) Tomorrow.<br/>(D) Tuesday.</p> |
| <p>5. What does the man ask the woman to do?<br/>(A) Compile a list.<br/>(B) Clean the supply closet.<br/>(C) Read the invoice carefully.<br/>(D) Write a check.</p> |   |

**Part 4 Talk**

Listen to the talk. Then read each question and choose the best answer.

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| <p>7. What is the topic of the talk?<br/>(A) Late payments.<br/>(B) Billing customers.<br/>(C) Immediate payment.<br/>(D) Discounts.</p>  | <p>9. How much do immediate payments save per project?<br/>(A) 4 percent.<br/>(B) 14 percent.<br/>(C) 15 percent.<br/>(D) 50 percent.</p> |
| <p>8. How does immediate payment benefit the company?<br/>(A) The company doesn't have to use collections agencies.<br/>(B) The company doesn't have to charge late fees.<br/>(C) The company gains customers.<br/>(D) The company doesn't have to send a bill to the customer.</p> |   |