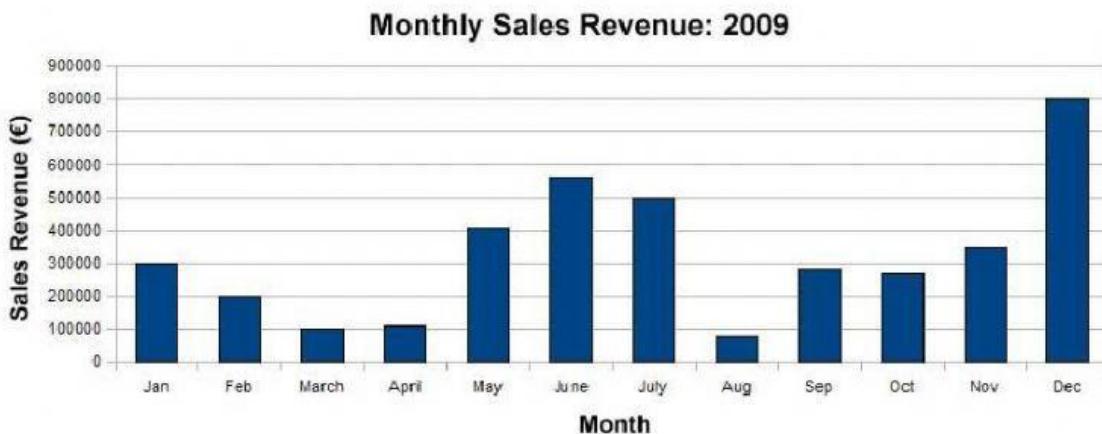


Describing changes in a chart in a business presentation

TASK 1. Read the following *Annual Sales Revenue* presentation for a computer company given by the sales director. Focus on how the sales director describes the increases and decreases of the data in the chart below and insert the missing prepositions.

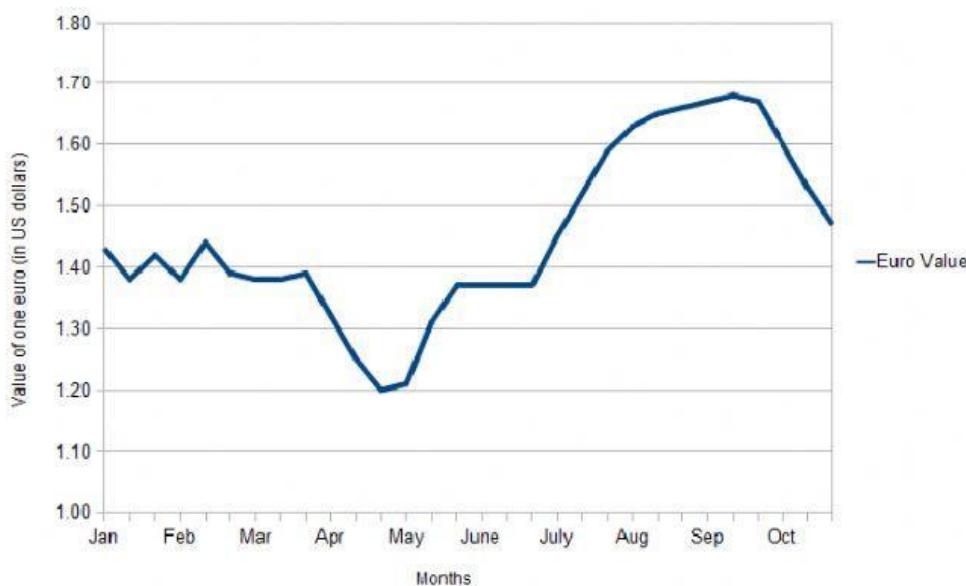


'So now we're going to look at the annual sales figures for last year. As you can see from the chart, in January sales revenue stood at €300,000. In February it fell by €100,000 to €200,000. By March there was another decline of €100,000, which is normal for that time of year. But things started to improve and by April it edged up by €10,000. And in May there was a jump from €300,000 to €410,000. A good month.'

By June, it went up to €560,000. As we know summer is a slow time for us. So, in July there was a drop of €60,000. But in August it plummeted from €420,000 to €80,000. By September there was an improvement, with a rise of €200,000. It then dipped by €10,000 in October, but then there was a rise of €350,000 in November. But in December, I'm pleased to say that sales revenue rocketed and reached a peak at €800,000, that was a substantial increase of €450,000. Overall, I think we've had a good year.'

TASK 2. Complete the following presentation by an analyst about the changes in the value of the euro against the US dollar with the words (verbs and nouns) from the box. Use the Past Simple form of the verbs.

The change in the value of the euro against the dollar (Jan-Oct)



plunge peak recover remain soar go hit fluctuate
fluctuation level (x2) levelling

This chart shows the changes in the value of the euro against the US dollar between January and October of 2010.

As you can see, in January and February the value of one euro _____ between a low of \$1.38 and a high of \$1.45. By March, this _____ stopped and the value _____ off. During the month of April, the value of the euro _____ and _____ a low of \$1.20 at the end of April. During May, the value of the euro _____. Slightly at first, but then more sharply between the middle and the end of the month.

Throughout the month of June, the value of the euro _____ stable at a value of \$1.37. But this changed in July, when the value _____ from \$1.37 to \$1.66 due to fears about the level of US government debt. In August, this dramatic rise _____ off. This _____ off continued into the month of September, where the euro's value _____ at \$1.68. But during October the value _____ down, finishing the month with a value of \$1.47.'