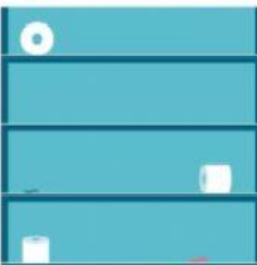


SOLD OUT

Lawn Boy

by Gary Paulsen



Chapter 4: _____

BEFORE You Read

Do you consider yourself an average person? _____

How are you above average? _____

How are you below average? _____

WHILE You Read

Write the page number where you first see each of these words. When you are finished reading, use context clues to match each word to its definition.

<input type="checkbox"/>	hippie	person who starts, organizes, and runs a business
<input type="checkbox"/>	share	how many people want a product or service
<input type="checkbox"/>	supply	spread over a large area
<input type="checkbox"/>	demand	1960's believer in peace, love, and nature
<input type="checkbox"/>	entrepreneur	a piece of a company
<input type="checkbox"/>	disperse	how much of a product or service you have now

AFTER You Read

Lawn Boy has what most businesspeople would call a "good problem."

What is it? _____

Arnold suggests a solution to that problem. What is it? _____

_____ . If you were Lawn Boy, would you take Arnold's suggestion?

_____ Why? _____

What was the "romantic mishap" that Arnold refers to? _____

_____ In a way, that "romantic mishap" started Lawn Boy's business. Trace the causes of and the effects on his business.



Arnold takes time to talk with L.B. He pays him a little more because he thinks the price is fair. He offers to introduce him to workers. Tell three character traits that Arnold has revealed.

Arnold shows _____ because he _____.

Arnold shows _____ because he _____.

Arnold shows _____ because he _____.