

## UNIT 5: PAY AND BENEFITS

### EXTRA VOCABULARY WORKSHEETS

**I. Xavier and Yvonne are talking about Xavier's new job as a photocopier salesman. Complete the conversation, using words from Part A (in your extra vocabulary file).**

1. Xavier: It get paid every month.

Yvonne: I see. You get a **salary**, not **wages**.

2. Xavier: I usually have to work late: I don't get paid for it, but I get a percentage for every photocopier I sell.

Yvonne: So you don't get....., but you do get.....  
That's good.

3. Xavier: The people in production get a ..... if they reach their targets.

Yvonne: Oh right. They can get an extra payment for producing a certain amount.

4. Xavier: The company pays for medical treatment too, and the company restaurant is fantastic.

Yvonne: Wow! The ..... sound very nice.

5. Xavier: And they've given me a ..... , to go and visit clients.

Yvonne: So you don't have to buy a car, then.

6. Xavier: What's more, the company pays in money for us to get when we don't work anymore.

Yvonne: Yes, it's important to get a good .....

7. Xavier: The total ..... is brilliant.

Yvonne: Yes, all that extra stuff is really worth having.

**II. Choose the best word from the brackets to fill the gap.**

1. I work in a small hotel in Amsterdam. I ..... €8 an hour. **(earn/paid)**

2. It's not a lot, but it's more than the ..... wage. **(maximum/minimum)**

3. Some customers leave ..... and that is a great help. **(perks/tips)**

4. My sister works in a bank and her ..... is €3,000 a month. **(salary/wages)**

5. The bank also provides her with a good ..... package. **(bonus/benefits)**

6. Next year she thinks she will get a ..... car. **(company/business)**

7. When she is 55 years old, she will be able to give up work and live on her  
..... **(package/pension)**

III. Which expression from B and C (in your extra vocabulary file) could be used to continue each of these newspaper extracts?

#### **FAILED AIRLINE BOSS GETS MASSIVE PAYOUT**

Shareholders are angry that despite very poor results, Blighty Airlines' CEO, Mr. Rob Herring, is leaving with £3 million in his pocket. They say it is ridiculous to 'reward' bad performance with this sort of (1) .....

*(2 possible expressions)*

#### **MULTILEVER'S EXECUTIVE PAY**

It was today revealed that Mr. Carl Lang, head of consumer foods giant Multilever, earns a basic salary of \$22 million with stock options potentially worth an additional \$10 million. Other payments bring to \$35 million his total (2) ..... *(2 possible expressions)*

#### **MEGAFONE CEO GETS £10 MILLION "THANK YOU" AFTER TAKEOVER**

The directors of Megafone, the world's largest mobile company, yesterday voted to give Mr. Chris Ladyman, its chief executive, a special payment of £10 million for negotiating the company's takeover of Minnemann. The directors referred to this as a (3) ..... *(1 possible expression)*

#### **ANGRY SHAREHOLDERS ATTACK EXECUTIVE PAY**

National Energy's shareholders yesterday attacked the directors of the company for paying themselves too much. Profits fell by 30 per cent last year, but directors are being paid 30 per cent more. 'They should be paid 30 per cent less,' said one shareholder. "These people are just (4) ..... " *(1 possible expression)*