

## **Unit 4: Organization**

| Vocabulary                  |                |  |      |
|-----------------------------|----------------|--|------|
| Vocabulary                  | Part of speech | Meaning  | Note |
| 1. Accomplishment           |                | Achievement: successful completion of something  |      |
| 2. Bureaucratic             |                | Insisting on strict rules and routine, often to the point of hindering effectiveness   |      |
| 3. Call centre              |                | an office where people<br>answer questions and make<br>sales over the phone  |      |
| 4. Caring                   |                | displaying kindness and concern for others   |      |
| <ol><li>Carry out</li></ol> |                | complete a plan  |      |
| 6. Campaign                 |                | a series of operations to<br>accomplish a goal   |      |
| 7. Competition              |                | the struggle among producers for the dollars of consumers  |      |
| 8. Conservative             |                | holding to traditional attitudes<br>and values and cautious about<br>change or innovation,<br>typically in relation to politics<br>or religion.        |      |
| Decentralised / centralised |                | a management structure in<br>which many decisions are not<br>taken at the centre of the<br>business but are delegated to<br>lower levels of management |      |
| 10. Deal with               |                | take action to solve a problem   |      |
| 11. Draw up                 |                | write a legal document   |      |
| 12. Democratic              |                | Ensuring that all people have the same rights  |      |
| 13. Distribution centre     |                | a building from which goods<br>or supplies are sent to<br>factories, shops or customers  |      |
| 14. Dynamic                 |                | active, energetic  |      |
| 15. Empower                 |                | to give power or authority to;<br>to enable; to permit   |      |
| 16. Factory / plant         |                | a large building or group of<br>buildings where goods are<br>made (using machinery)  |      |
| 17. Formal / informal       |                | following rules or customs,<br>often in an exact and proper<br>way   |      |

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| 18. Foster         | (v.) to bring up, give care to; |  |
|--------------------|---------------------------------|--|
|                    | to promote, encourage; (adj.)   |  |
|                    | in the same family but not      |  |
|                    | related by birth                |  |
| 19. Headquarters   | the main office or building of  |  |
|                    | a company                       |  |
| 20. Hierarchical   | arranged in order of rank       |  |
| 21. Impersonal     | not influenced by, showing,     |  |
| 1                  | or involving personal feelings  |  |
| 22. Intellectual   | of or associated with or        |  |
|                    | requiring the use of the mind   |  |
| 23. Issue          | an important topic or problem   |  |
|                    | for debate or discussion        |  |
|                    |                                 |  |
|                    | release                         |  |
| 24. Market-driven  | Responding to customers'        |  |
|                    | needs.                          |  |
| 25. Objective      | unbiased; not subjective        |  |
| 26. Outlet         | a place through which           |  |
|                    | products are sold               |  |
| 27. Philosophy     | A system of beliefs and         |  |
| 1.00               | values                          |  |
| 28. Professional   | relating to or belonging to a   |  |
|                    | profession                      |  |
| 29. Progressive    | going forward to something      |  |
| :5                 | considered better               |  |
| 30. Prominent      | standing out so as to be easily |  |
|                    | seen; important, well-known     |  |
| 31. Service center | a place where faulty products   |  |
|                    | are mended                      |  |
| 32. Subsidiary     | a company that is completely    |  |
|                    | controlled/ half-owned by       |  |
|                    | another company                 |  |
| 33. Typically      | normally or usually             |  |
| 34. Warehouse      | a large building used for       |  |